



# INVESTOR PRESENTATION

February 2023



# Key messages



## REN Overview

Exclusive TSO,  
reliable and  
experienced  
manager of critical  
systems



## Operational excellence

Highly efficient and  
reliable player,  
committed to  
innovation and  
technology



## Stable business context

Stable regulatory  
context  
with long term  
contracts



## Solid results

Strong financial  
discipline leading  
to attractive  
shareholder  
returns



## New strategic cycle

REN at the core of  
energy transition  
reinforcing its ESG  
standards and  
delivering growth,  
superior  
operational  
performance and  
solid financials

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## Solid results

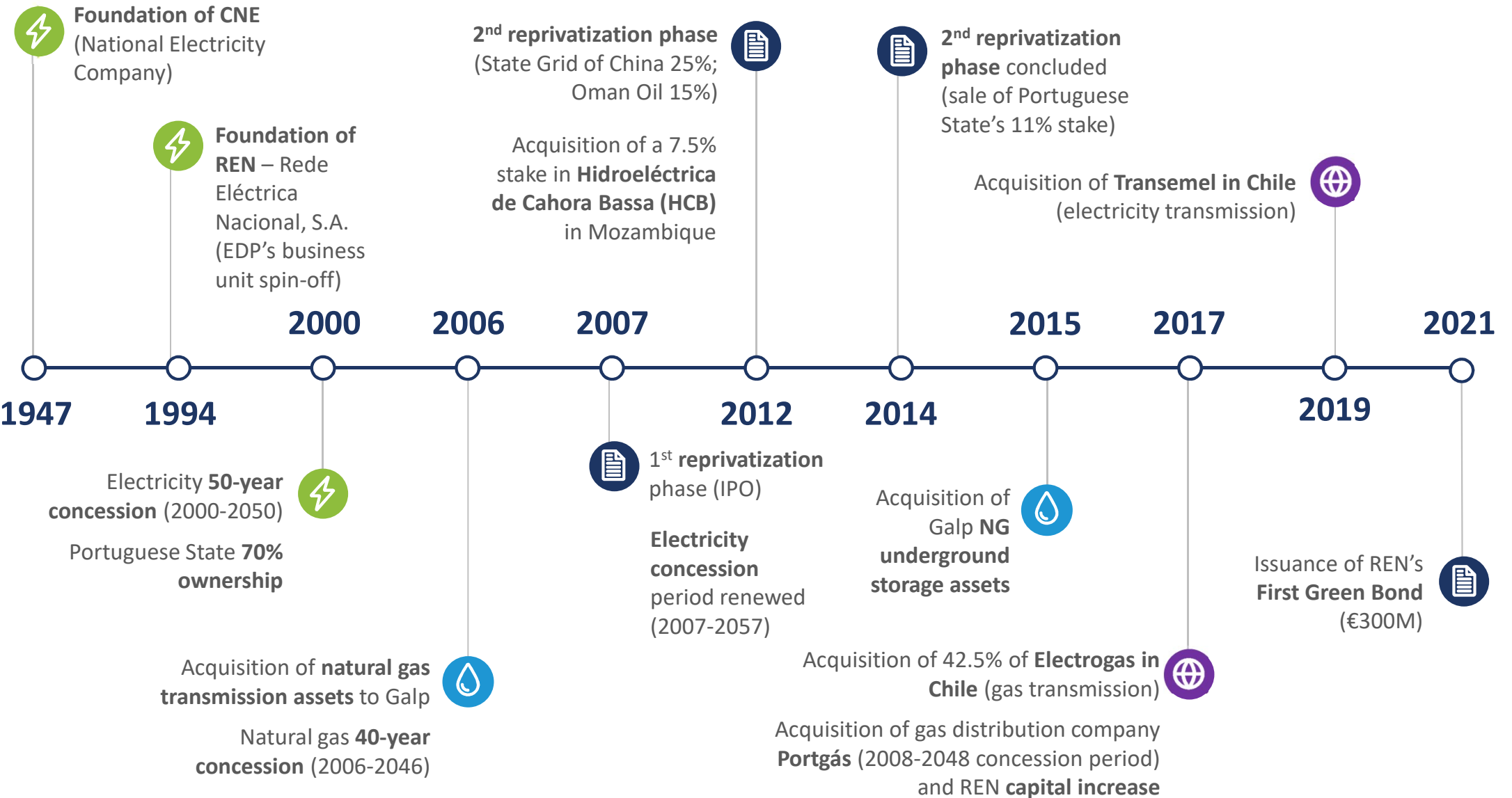
Strong financial  
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# REN has 70-year track record as a leading energy infrastructure operator in Portugal



# Exclusive TSO and 2<sup>nd</sup> largest natural gas DSO in Portugal, with international presence

## REN Business Portfolio



**Electricity  
Transmission**



**Natural Gas  
Transmission**



**Natural Gas  
Distribution**



**Telecommunications  
business**



**Portugal**



**9,404 km**



**315M€**



**1,375 km**



**112M€**



**6,263 km**



**44M€**



**7M€**



**Chile**



**92 km**



**8M€**



**166 km**



**US\$ 29M**



**Network  
(Sep 2022)**



**EBITDA  
(2021)**

# Portugal's electricity transmission and system management activity

## Electricity Transmission

- ▶ Exclusive Transmission System Operator (TSO)
- ▶ Transmission of very high voltage electricity and overall technical management of the system
- ▶ Concession until 2057

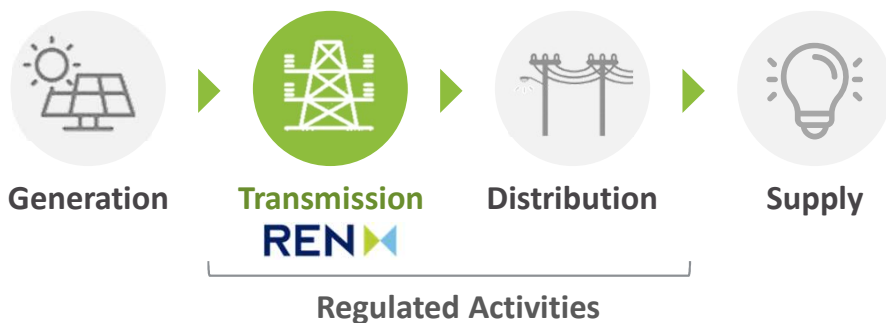
Average RAB<sup>1</sup>  
(M€; Sep 2022)

2,049

Network  
(km; Sep 2022)

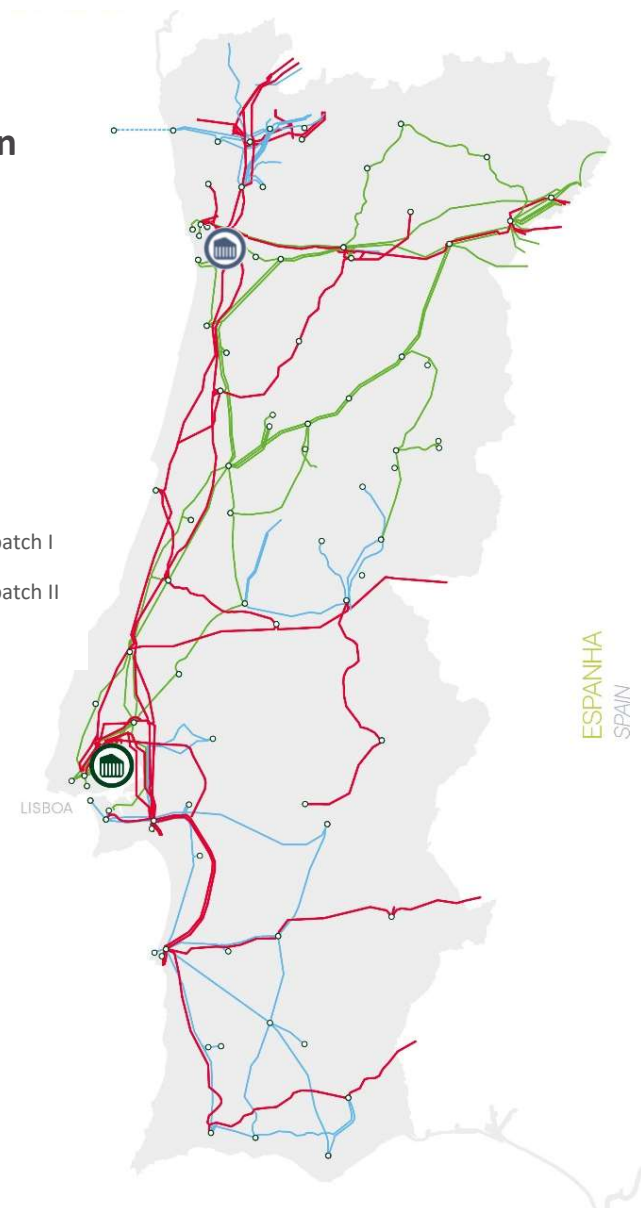
9,404

## Electricity supply chain



## Electricity Transmission Grid

- 400kV line
- 220kV line
- 150kV line
- - - Offshore line
- ⊖ National Dispatch I
- ⊖ National Dispatch II



1. RAB: Regulated Asset Base; Excludes hydroland (for historical reasons, besides transmission and system management assets, REN owns lands allocated to hydro power plants which are in public hydric domain)

# ▶ The only player in Portugal's natural gas transmission activity

## Natural Gas Transmission

- ▶ Exclusive TSO (concession until 2046)
- ▶ Transportation of high-pressure natural gas and overall technical management of the system
- ▶ Reception, storage and regasification of LNG and underground storage of natural gas

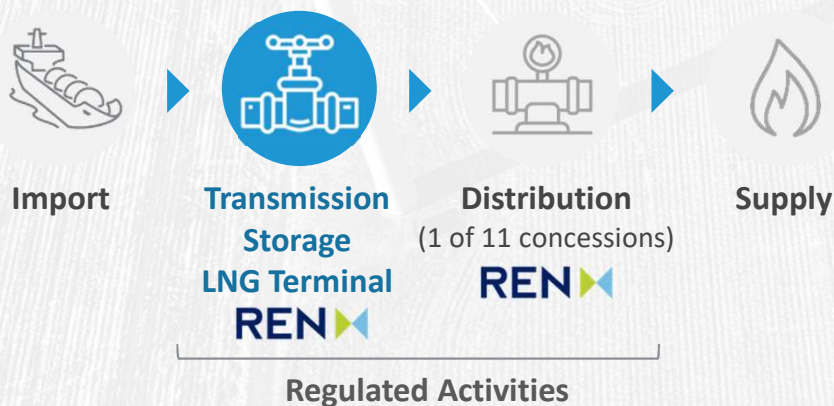
Average RAB  
(M€; Sep 2022)

877

Network  
(km; Sep 2022)

1,375

### Natural Gas supply chain



### Natural Gas Transmission Grid

- Infrastructures in operation
- - - RNTGN – In project
- GRMS
- Block Valve Station (BV)
- 🏠 National Dispatch
- 🏠 National Dispatch II
- 🏠 Underground Storage
- 🏠 LNG Terminal
- 🏠 Interconnection Point



# Second-largest concession in the Portuguese natural gas distribution activity

## Natural Gas Distribution

- ▶ **2<sup>nd</sup> largest** gas distribution concession in Portugal among 11 companies with exclusive regional concessions
- ▶ Provides services in the coastal region of **Northern Portugal**
- ▶ Operates under a **40-year concession** contract (ending in January 2048)

**Average RAB**  
(M€; Sep 2022)

**482**

**Network**  
(km; Sep 2022)

**6,263**

### Natural Gas supply chain



Import



Transmission  
Storage  
LNG Terminal  
**REN**



Distribution  
(1 of 11 concessions)  
**REN**



Supply

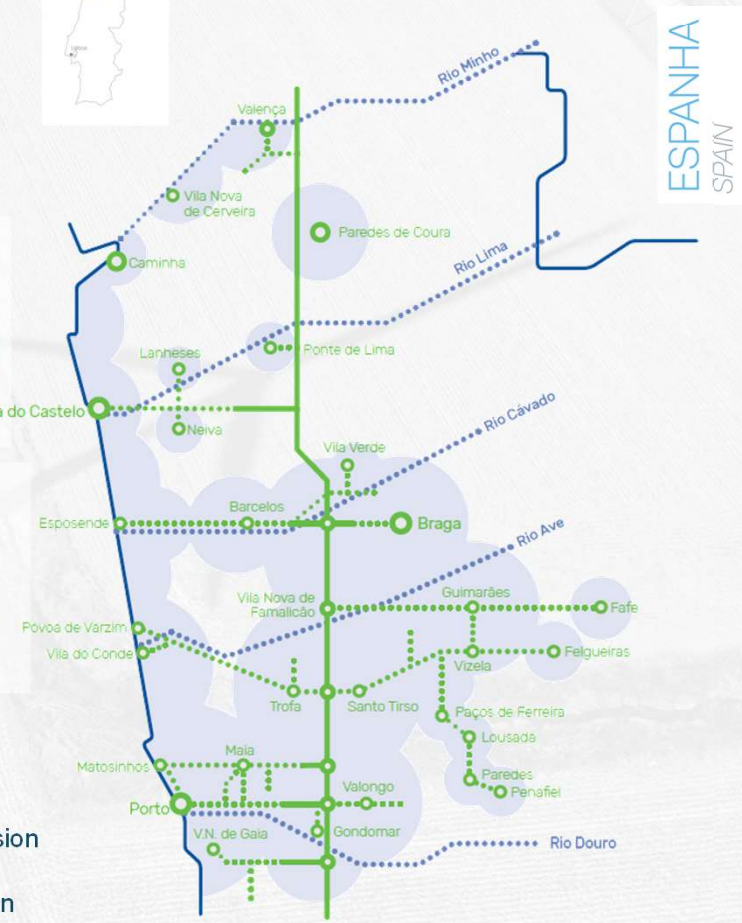
Regulated Activities

### REN Portgás Distribution Grid



**Distributed gas**  
**7,588 GWh**  
(2021)

**Connection Points**  
**+400k**  
(Sep 2022)



ESPAÑA  
SPAIN



# ▶ Growing its international presence in the Chilean energy transmission business



**ELECTROGAS** (42.5% stake acquired in February 2017)

- ▶ 165.7 km natural gas and 20.5 km diesel oil pipeline
- ▶ Connects **Quintero's regasification terminal** to Santiago
- ▶ **Long-term take-or-pay** gas transportation contracts
- ▶ **Key customers** comprise blue-chip electricity generators, industrial companies and major local gas distribution players



**transemel** (100% acquired in October 2019)

- ▶ 14 lines (92 km) and 5 substations (985 MVA)
- ▶ **Strategic location** in the Chilean power market, where demand is expected to grow above the country's average
- ▶ Revenues under a **stable regulatory framework**
- ▶ **Growth platform** in a country that still requires significant investments in transmission

Revenues  
(US\$ M; 2021)

33

Net income  
(US\$ M; 2021)

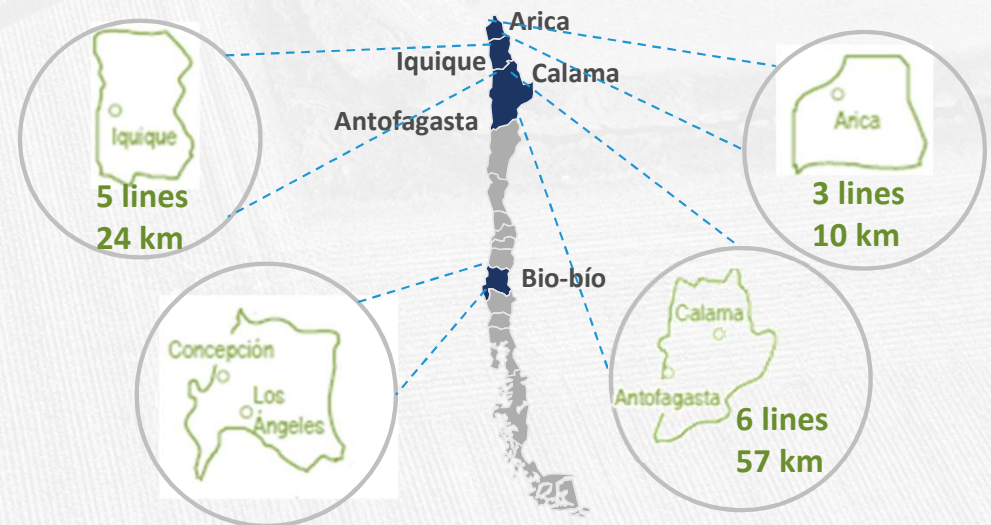
17

Revenues  
(M€; 2021)

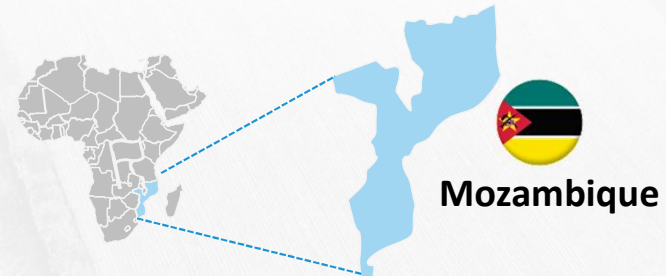
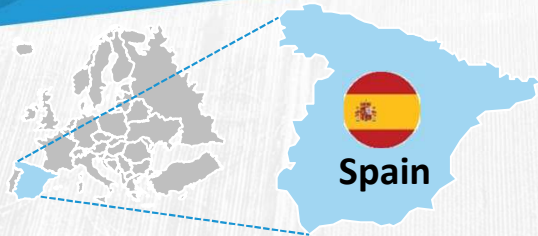
12

EBITDA  
(M€; 2021)

8



# Holdings in the Spanish electricity TSO and Cahora Bassa hydro-plant in Mozambique



## Red Eléctrica Corporación (1% stake)

- ▶ Sole transmission agent and operator of the Spanish electricity system
- ▶ Construction, management and operation of **transmission grids outside Spain**, currently in Peru, Chile and Brazil
- ▶ Spain's neutral **telecommunications infrastructure operator of reference** (through REINTEL)
- ▶ Development of **energy storage infrastructure in the Canary Islands** (through REINCAN)

## Hidroeléctrica de Cahora Bassa (7.5% stake)

- ▶ Concession holding company operating the **Cahora Bassa hydro-plant** located on the Zambezi River, in the province of Tete, in Mozambique
- ▶ **Largest power generation plant in Mozambique**, comprising five turbines with a capacity to generate 415 Mw each
- ▶ Committed to the **rehabilitation and modernization of its assets**, within the scope of the Capex Vital program (medium term investment plan of around 500M€)



**EBITDA**  
(M€; 2021)

**Net income**  
(M€; 2021)

1,499

681



(REN accounts)

**Asset value**  
(M€; 2021)

**Dividends**  
(M€; 2021)

103

5



**EBITDA**  
(M€; 2021)

**Net income**  
(M€; 2021)

280

131



(REN accounts)

**Asset value**  
(M€; 2021)

**Dividends**  
(M€; 2021)

56

3

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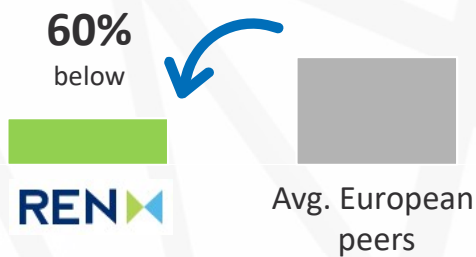
# REN is amongst the **most efficient TSO's** with **superior quality of service** across international benchmarks



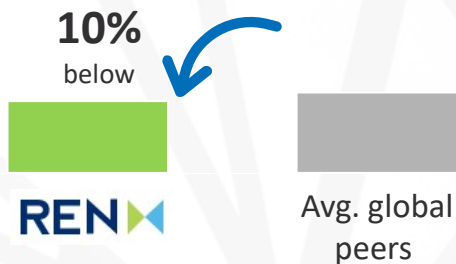
## Electricity Transmission

*Service level in line with or outperforming peers*

### Line cost

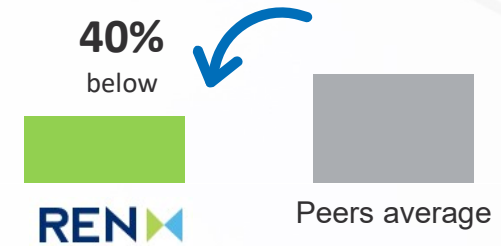


### Substation cost

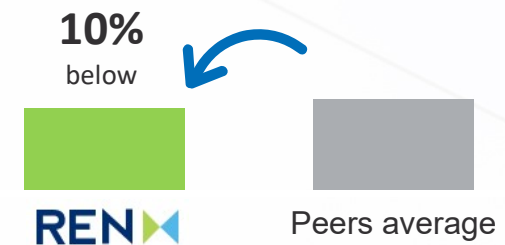


## Natural Gas Transmission

### Opex on pipelines

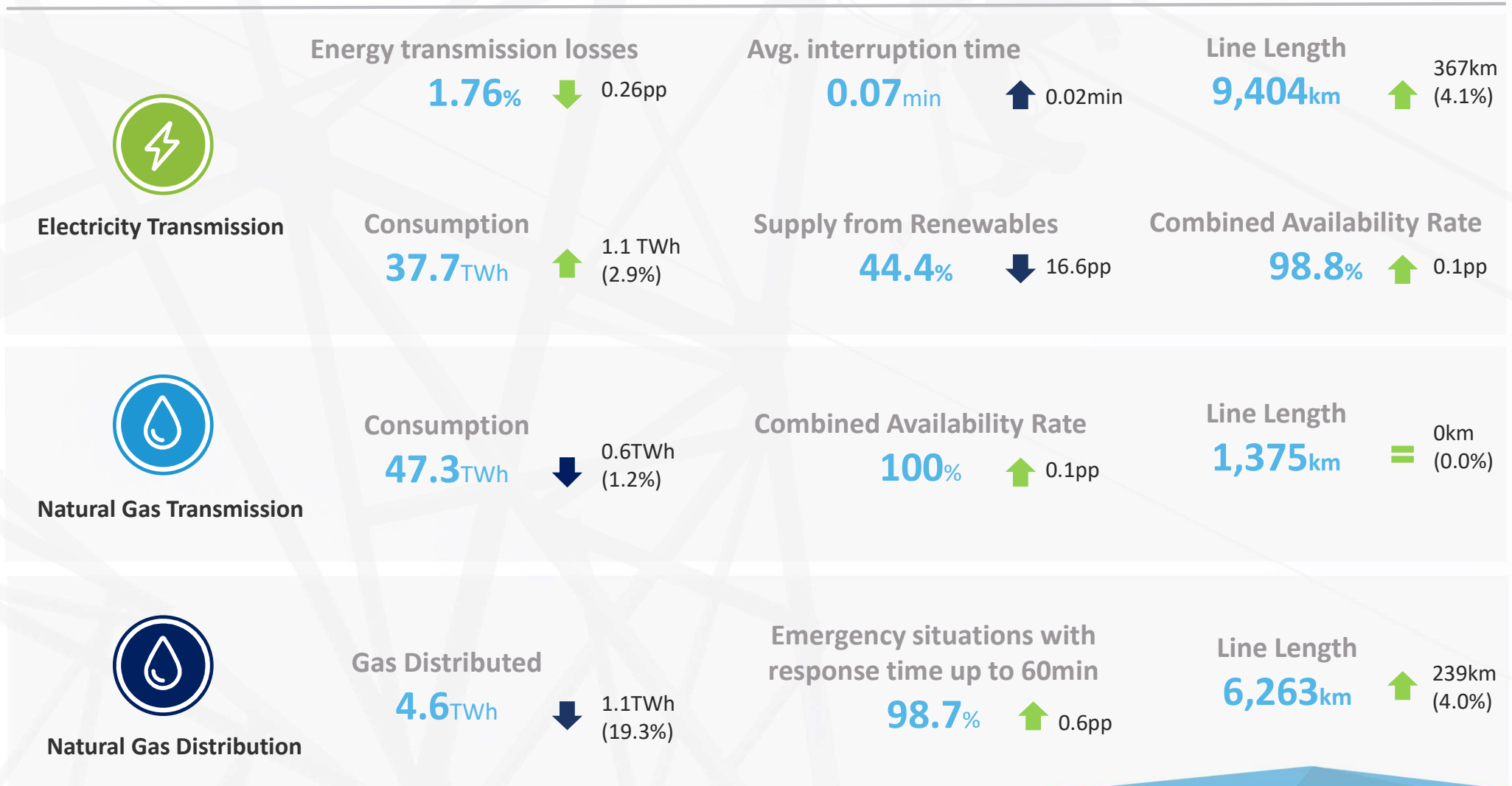


### Opex LNG Terminal Operators



# Solid quality of service, with a **reduction in transmissions losses** despite increase in electricity consumption

## REN Operational Indicators (9M22 Performance vs 9M21)



NOTE: These figures are representative of the Portuguese activities alone

# Focused on enabling a renewable future

**2018**

**Two 70-hour periods** 100% renewable

Production in March **exceeded consumption** of mainland Portugal

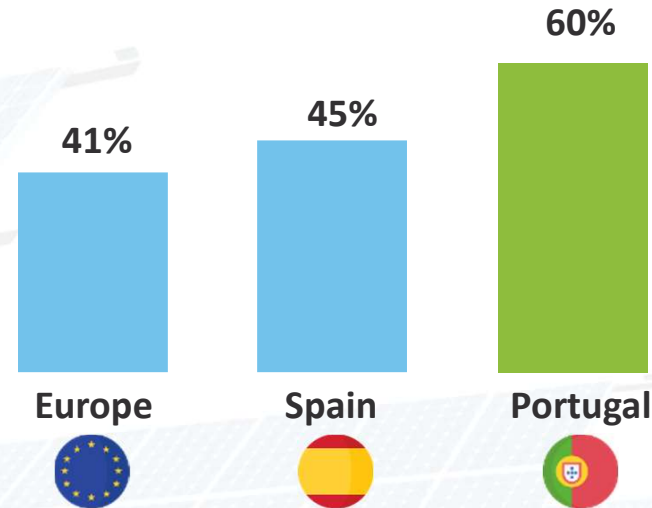
**2019**

**131-hour period** with renewable production exceeding consumption

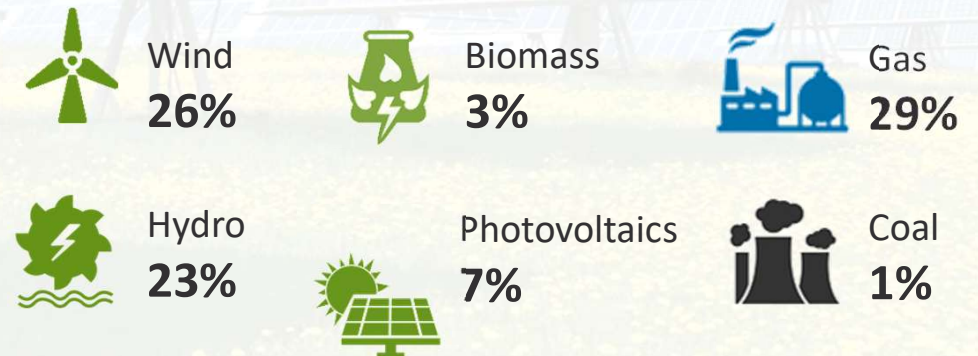
**2021**

Renewable generation supplied **59% of national electricity consumption**

% Electricity consumption from renewable sources<sup>1</sup> 2021



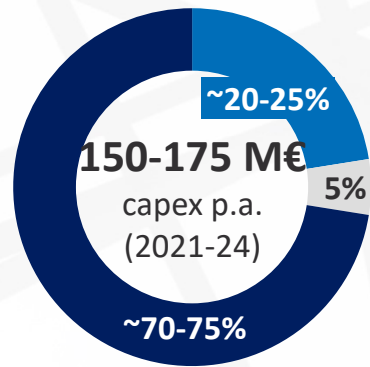
% Electricity consumption by source<sup>2</sup> 2021



1. Data from Enerdata;  
 2. Data from REN; energy imported represents 10% and is considered as a separate/additional source

# Strong investment in the decarbonization in Portugal and Chile, and in the expansion of Portugal's electricity network

## In Electricity



- Expansion**  
*To accommodate new renewable resources*
- Modernization, resilience and climate change adaptation**  
*To deliver a resilient service and keep efficiency and quality*

**10%** in digitalization transversal to topics above



Solar  
~5.1 GW

Wind  
~1.4 GW

Hydro  
~1.2 GW



Connecting renewables

## In Natural Gas



**Make H<sub>2</sub> a reality for tomorrow**

2022-2026

**5%**  
Target H<sub>2</sub> blending into grid by 2026

**33%**  
Of total gas capex transmission between 2022-26 dedicated to investment in H<sub>2</sub> projects, representing ~40M€

**Pave the next wave for gas**

2026-2030

**10-15%**  
Potential H<sub>2</sub> blending into grid by 2030

Investment in additional opportunities  
(H<sub>2</sub> dedicated pipes in industrial clusters, charging stations and debinding solutions)

**REN will lead H<sub>2</sub> deployment in Portugal**

## In Chile



Chile has an ambitious green H<sub>2</sub> agenda and expected grid expansion



**REN intends to contribute for the country's decarbonization**



transemel

Present in regions favorable to solar PV and green H<sub>2</sub> development, namely in the north

Strong organic growth momentum

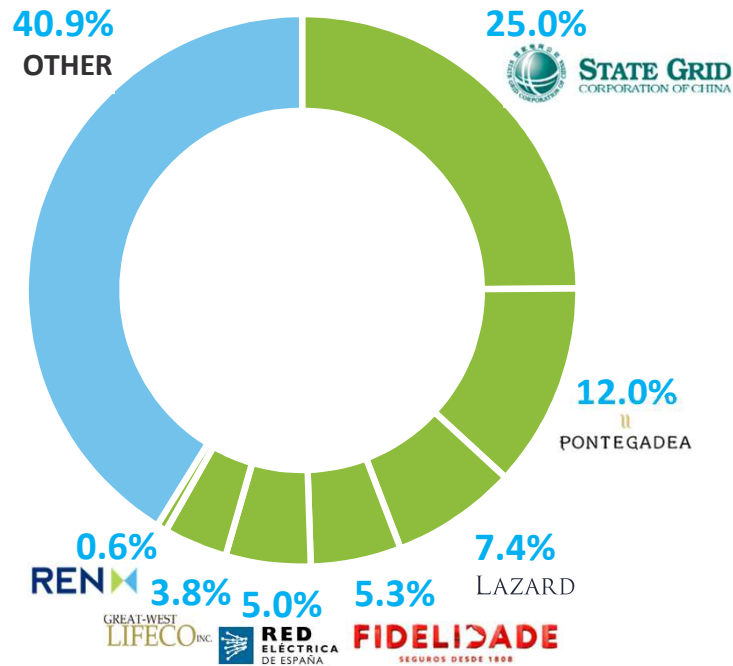


ELECTROGAS

Gas to remain key element to enable energy transition

# Solid shareholder base with best-in-class corporate governance

## Shareholder structure<sup>1</sup>



## Board composition



## Special committees and supervisory bodies



Corporate governance



Nomination and Appraisal



Audit Committee



Statutory Auditor



Remuneration (external members)



Sustainability Committee

1. Dec 31, 2022; Ownership and voting rights are limited to 25% maximum



# REN is taking sustainable steps toward meeting its targets



## ENVIRONMENTAL



**-50% CO<sub>2</sub> emissions** by 2030 vs. 2019

**Carbon neutral by 2040**

**Climate** | Science-Based target (SBT) submitted; Kick-off of climate risks project; Beginning of development of a circular economy strategy;

**Mobility** | Renewables Grid Initiative (RGI) awarded Speed-E the "Good Practice of the Year" in the "Technological Innovation & System Integration" category

**Suppliers** | Inclusion of scope 3 emissions disclosure requirements in new tenders



## SOCIAL



**>1/3 of women in 1st line management** positions by 2030

**Human capital management** | Adoption of flexibility program based on flexible work schedules, remote work guidelines and other work life balance initiatives

**Corporate social responsibility and Sustainability** | REN was distinguished at APEE (Portuguese Association of Corporate Ethics) for its CSR and Sustainability strategy



## GOVERNANCE



Increasing ESG weight in **managers' performance metrics** already by 2022

**100% of new bond emissions** to be **green**

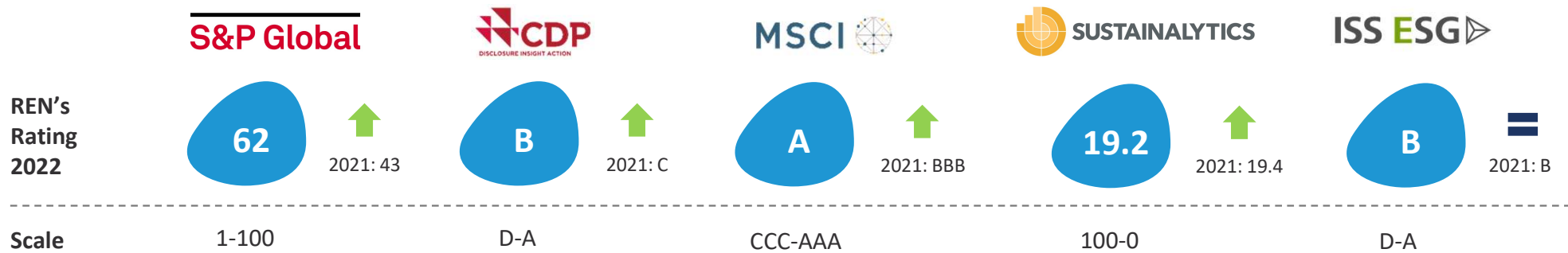
**Stakeholders** | Definition and approval of a stakeholder engagement policy

**Suppliers** | Suppliers code of conduct update to further include sustainability aspects

**Anticorruption** | Update to REN's Code of Conduct and Integrity Policy in line with the national anticorruption strategy

Calculation of REN's alignment with the **EU Taxonomy** and progressive adoption of an **integrated report**, aligned with the **new CSRD**<sup>5</sup> and relevant sustainability disclosure frameworks such as GRI<sup>6</sup>, SASB<sup>7</sup> and TCFD<sup>8</sup>

# Good performance in international ESG scores but with ambition to do more



(Scores as of December, 2022. S&P CSA scores for 2022 not yet public)

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# Fully regulated domestic business



## Stable regulatory framework

- 4-year regulatory periods, for electricity and natural gas respectively, during which the **relevant parameters remain stable**
- **Stability** is a guiding principle of the regulation



## No consumer credit risk

- **Tariff revenues are not dependent on State payments**
- Transmission/transportation operators **do not have consumer credit risk**



## Allowed revenues

- Allowed revenues assure **cost of capital remuneration and recovery of costs through revenue cap** (allows REN to obtain efficiency gains by being below the revenue cap set by the regulator)
- **Earned via tariffs charged to final consumers by suppliers**

## Key regulatory stakeholders



**Ministry of Environment and Climate Action**  
Setting the energy policies and their implementation



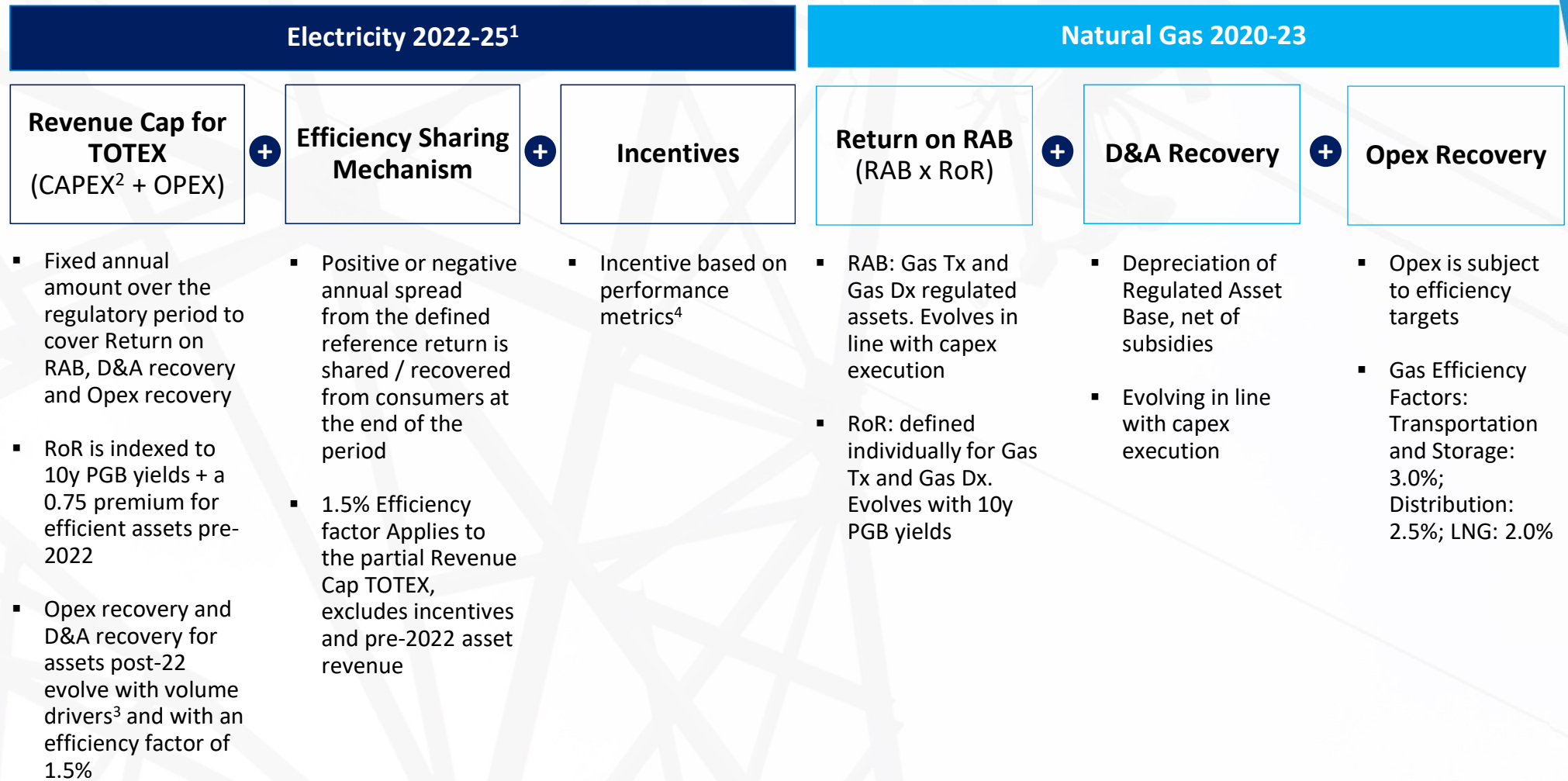
**ERSE**  
Energy independent regulator, responsible for setting tariffs



**DGEG**  
Design policies on energy and geological resources

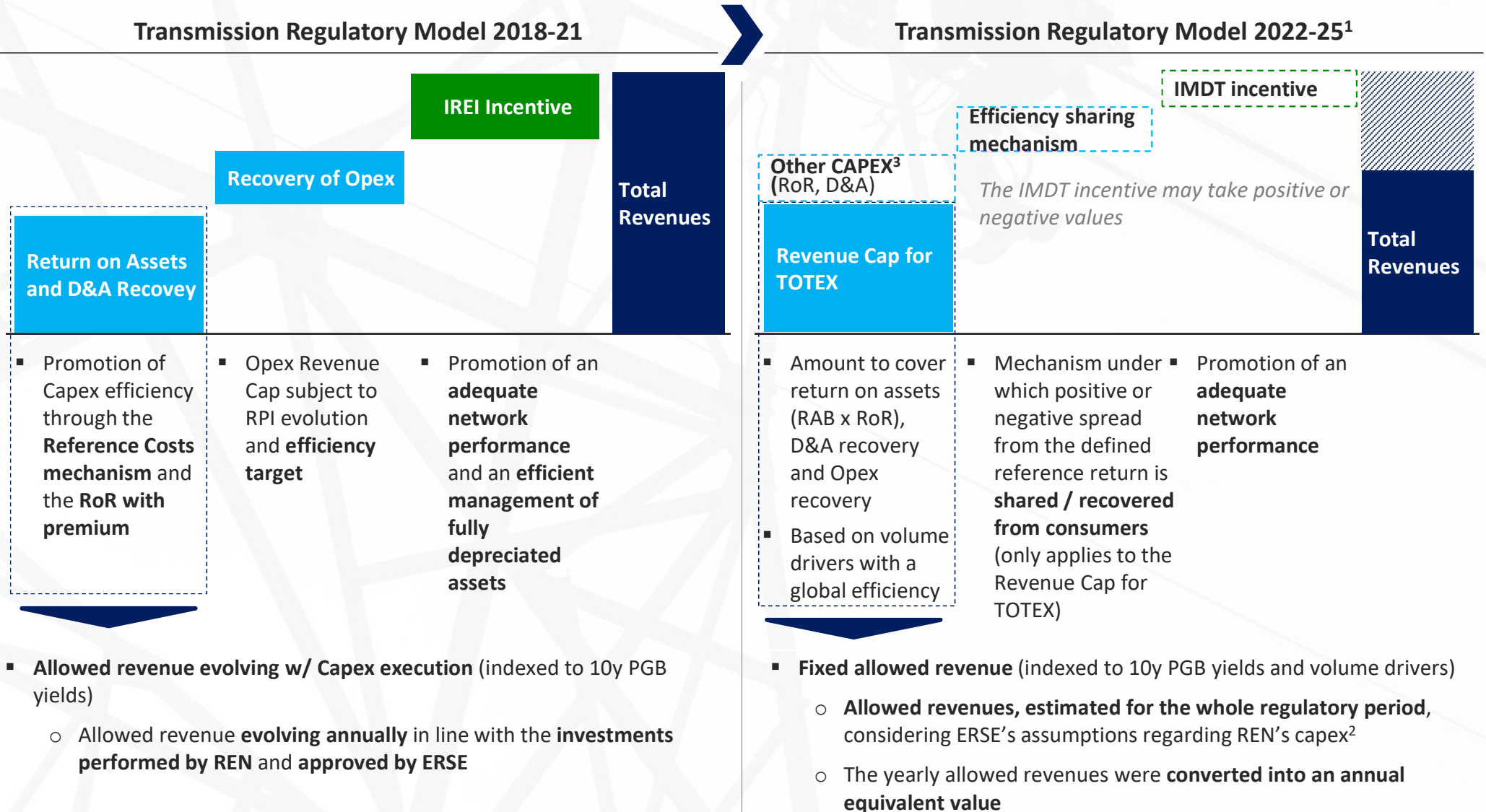
# Introduction of TOTEX regulation in the electricity business

## REN's domestic allowed revenues breakdown



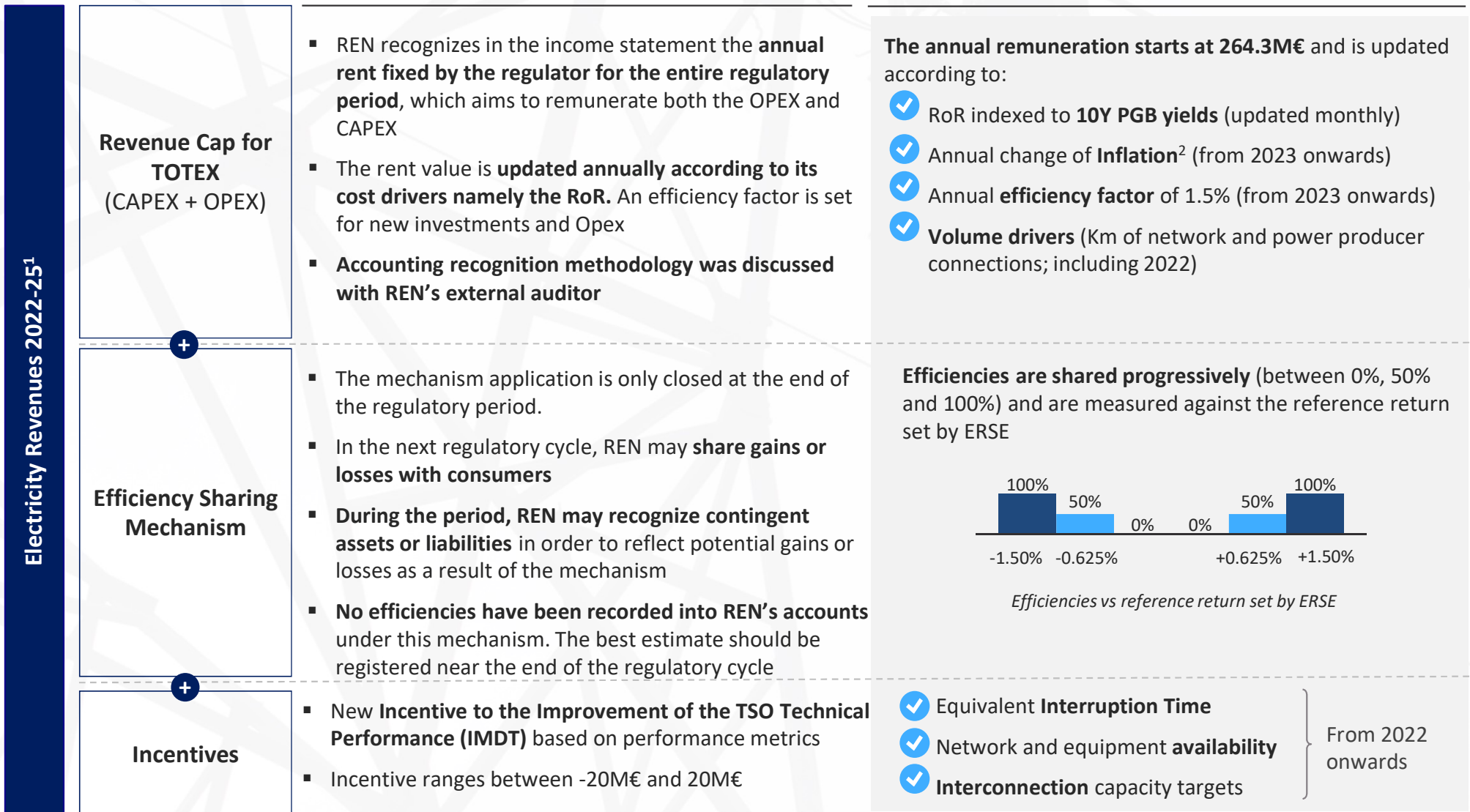
1. Only for the electricity Transmission Activity (excludes System Management Activity); 2. Underlying RAB evolution for the period was forecasted by the regulator (ERSE) based on the approved investment plan; 3. €/ km of network and €/ MVA connected by producer; 4. Equivalent interruption time (*TIE: Tempo de Interrupção Equivalente*), Network and equipment availability (*TCD: Taxa combinada de disponibilidade*) and Interconnection capacity.

# Revenue Cap for TOTEX and additional revenues coming from incentives



1. Only applicable to activities concerning the management and operation of the transmission network. The regulatory framework applicable to system management activities remains in line with the Regulatory Model 2018-21 (with updated parameters: eg, RoR, Revenue cap for Opex, etc). | 2. REN's yearly allowed revenues were estimated considering REN's historical asset base (for assets pre-2022) with RoR premium and REN's future investments with a favorable opinion from ERSE (for assets post-2021); 3. There is room for additional exceptional investments not included in the base TOTEX if accepted by ERSE.

# For the regulatory period 2022-2025, ERSE established a TOTEX model – a revenue cap applied to total controllable costs



1. Excludes System Management activity 2. Annual change of Internal Basic Wholesale Price Index (annual change ending at 2nd quarter of year n-1);

# REN is naturally hedged against inflation, as the company's main remuneration drivers take inflation into account

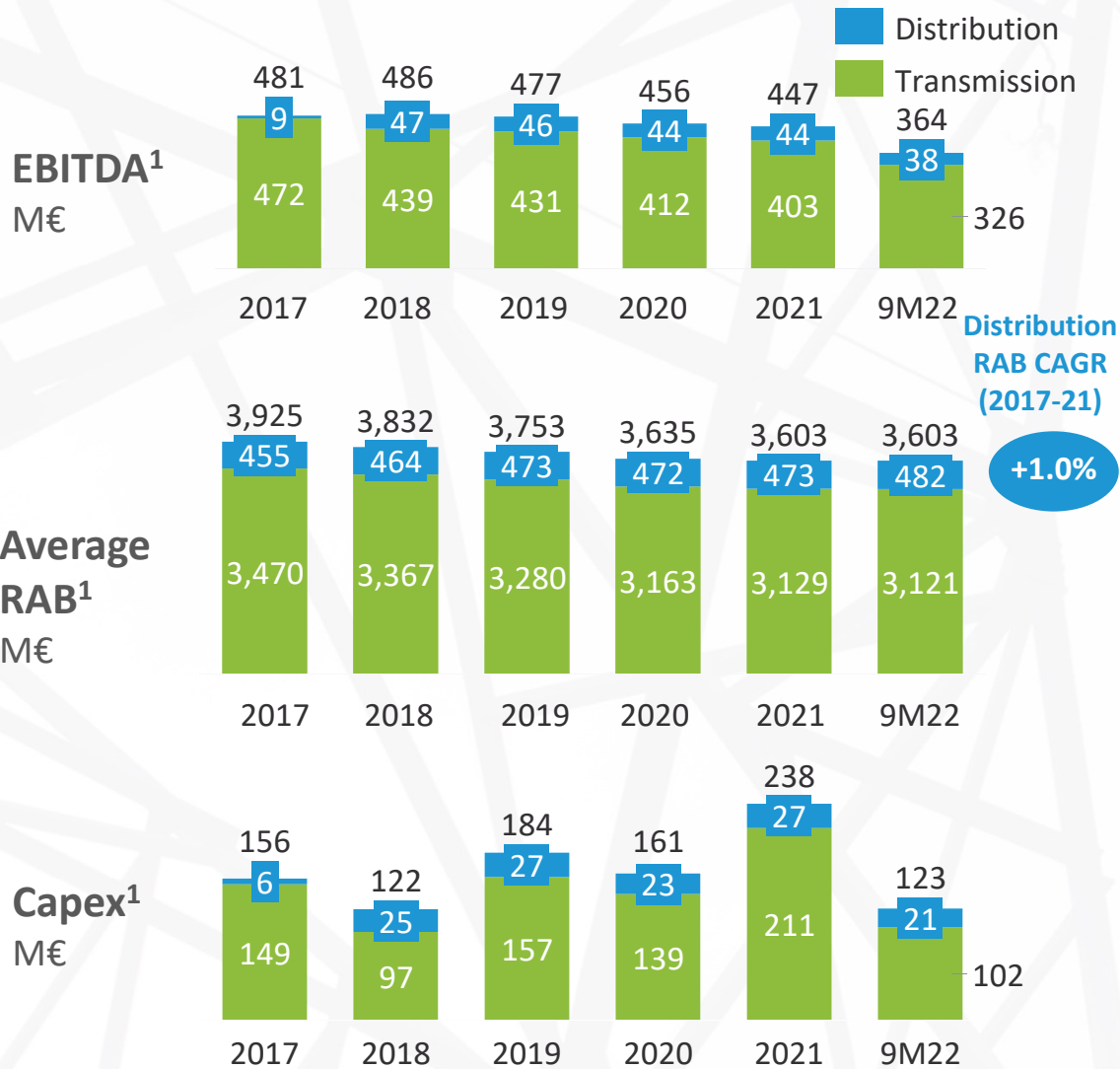
Theory	
Inflation effect	<p><b>Return on Regulated Asset Base</b></p> <ul style="list-style-type: none"> <li>Overall, inflation (rising prices) erodes the purchasing power, which leads to the common belief that it will reduce the value of future cash flows</li> <li><b>Gas Transmission and Distribution (CAPEX + OPEX model):</b> REN's return on RAB is <b>naturally hedged against inflation</b>, since the <b>Rate of Return is indexed to the 10Y PGB yields</b></li> <li><b>Electricity Transmission (TOTEX model):</b> The <b>same rationale</b> applies to the TOTEX component to cover Return on RAB</li> <li>As investors will demand <b>higher yields to compensate for inflation risk</b>, in an inflationary context <b>bond yields also tend to increase</b></li> </ul>
	<p><b>OPEX and D&amp;A Recovery</b></p> <ul style="list-style-type: none"> <li><b>Gas Transmission and Distribution (CAPEX + OPEX model):</b> Opex recovery formula evolves with <b>previous year's GDP deflator</b>. OPEX recovery for year <math>n</math> is given by:                     <math display="block">OPEX\ recovery\ year\ n = OPEX\ recovery\ year\ n-1 \times (1 - Efficiency\ Factor) \times (1 + GDP\ deflator\ year\ n-1)</math> </li> <li><b>Electricity Transmission (TOTEX model):</b> Both <b>Opex recovery and D&amp;A recovery for assets built post-Jan 22 take inflation into account</b>. The formula is as follows<sup>1</sup>:                     <math display="block">OPEX\ recovery\ and\ D\&amp;A\ recovery\ year\ n = OPEX\ recovery\ and\ D\&amp;A\ recovery\ year\ n-1 \times (1 - Efficiency\ Factor) \times (1 + GDP\ deflator\ year\ n-1)</math> </li> </ul>
	<p><b>Interest rates</b></p> <ul style="list-style-type: none"> <li>Funding activities are affected by inflation, as this increases the rate of return demanded by the lenders, raising the cost of debt</li> </ul>

1. According to current electricity regulatory framework, 75% of OPEX Recovery + D&A Recovery for assets built post Jan-22 evolves with efficiency and GDP deflator. The remaining 25% depend on € / Network Length (Km) and € / Connected capacity (MVA), with the unitary prices defined for € / Km and € / MVA also evolving with efficiency and GDP deflator

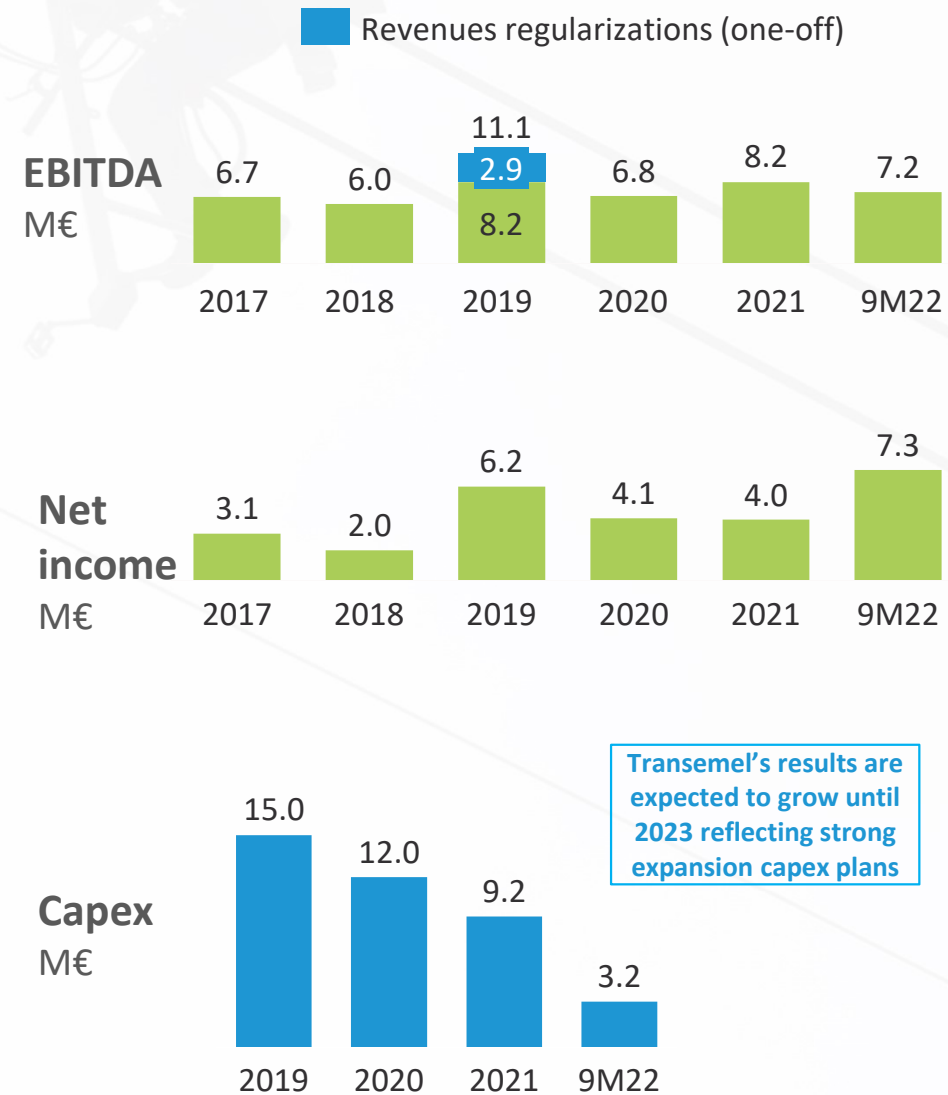


# Committed to continue delivering stable performance

## Domestic business

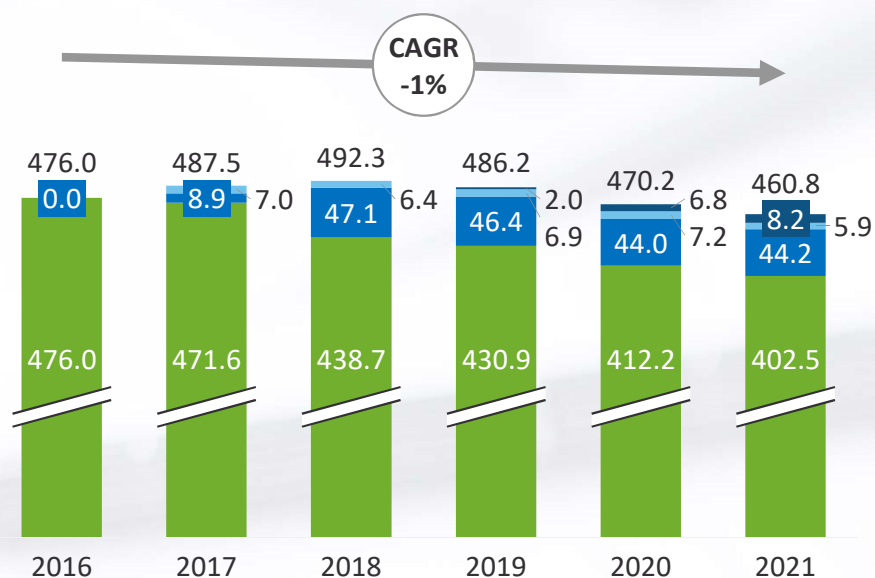


## Transemel



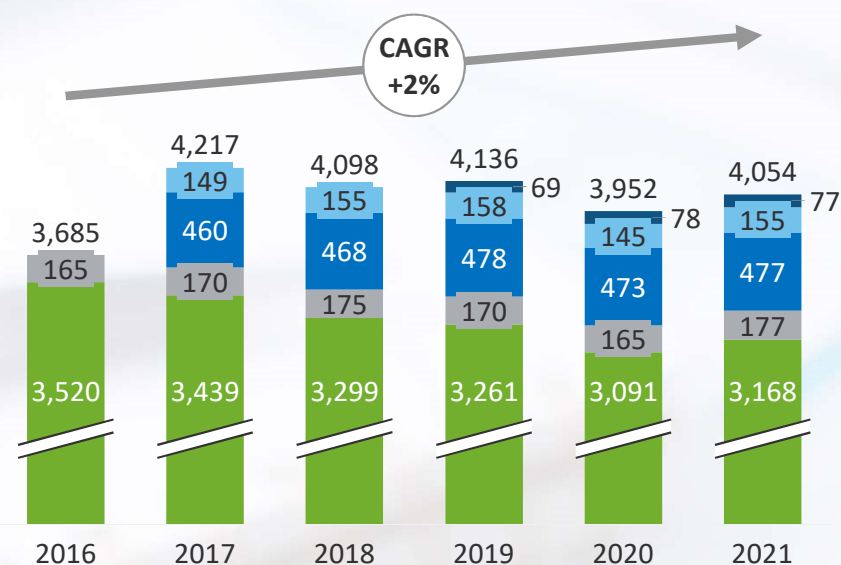
# ▶ New businesses allow for RAB stabilization and sustainable operational results, despite mature domestic business...

REN EBITDA  
M€



■ Transemel    ■ Portugás  
■ Electrogás    ■ Transmission business

Regulated asset base and other investments' assets, M€



■ Transemel    ■ Other investments and financial assets  
■ Electrogás    ■ Transmission RAB (eop)  
■ Distribution RAB (eop)

# ... With a Transparent and stable rate of return mechanism

## RoR indexation mechanism

At the start

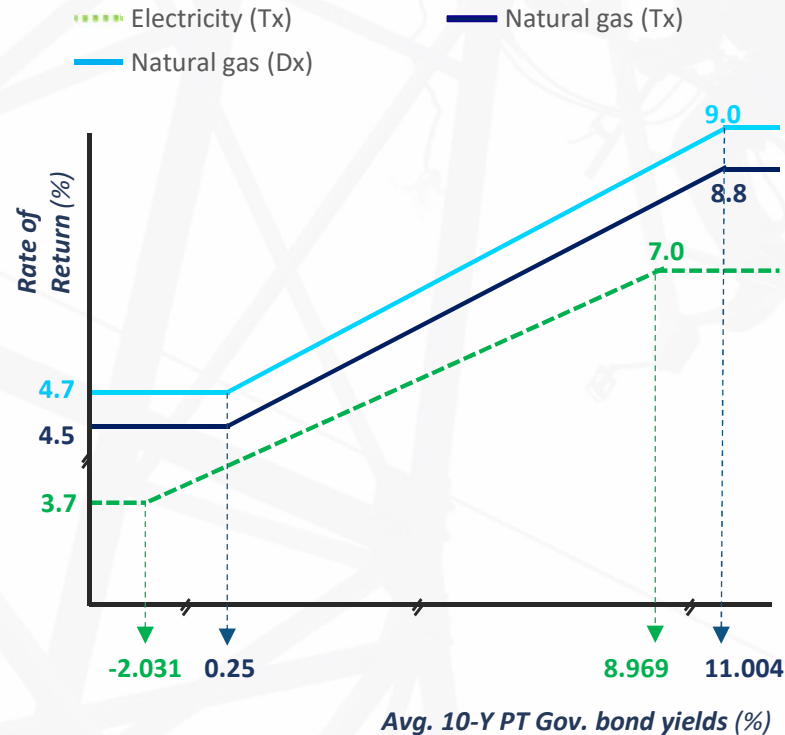
- Base RoR indexed to the **average Portuguese government 10-Y bond yields** (using CAPM as a reference)
- RoR starting point set **at the beginning of the regulatory period**

Every year

- Calculation of the **RoR** using the average bond yield

New electricity regulatory framework

- The new regulatory period **was extended to 4 years** from 3 years
- Base RoR set at **4.4%** (implied 10y PGB yields of 0.302%)
- **RoR / 10y PGB relation of 0.3** (i.e., 1% change in RoR reflects a 3.3% change in 10y PGB)



## RoR evolution, %

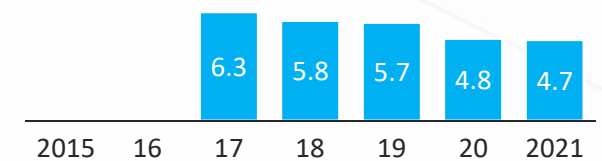
### Electricity (base)



### Gas Tx



### Gas Dx



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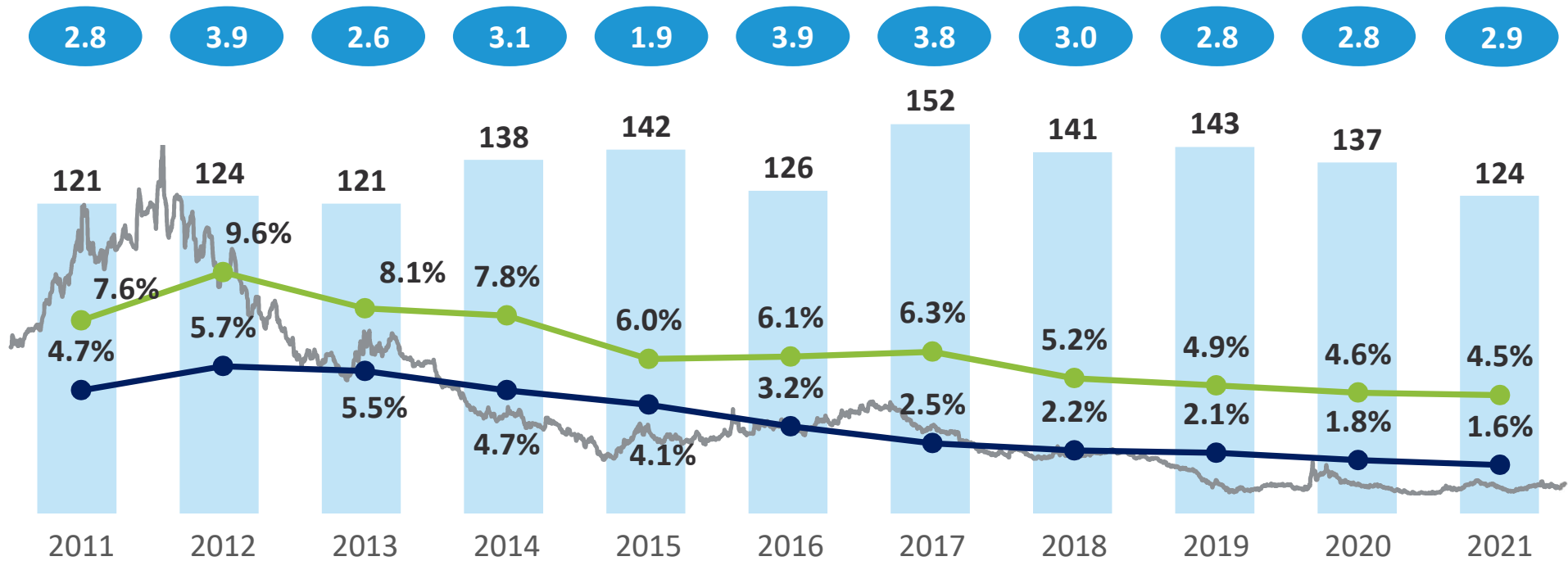
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# Stable net income

Net income<sup>1</sup>  
M€

- Electricity base RoR
- 10Y PT Government Bonds
- Average cost of debt
- Spread RoR/ avg. cost of debt (p.p)



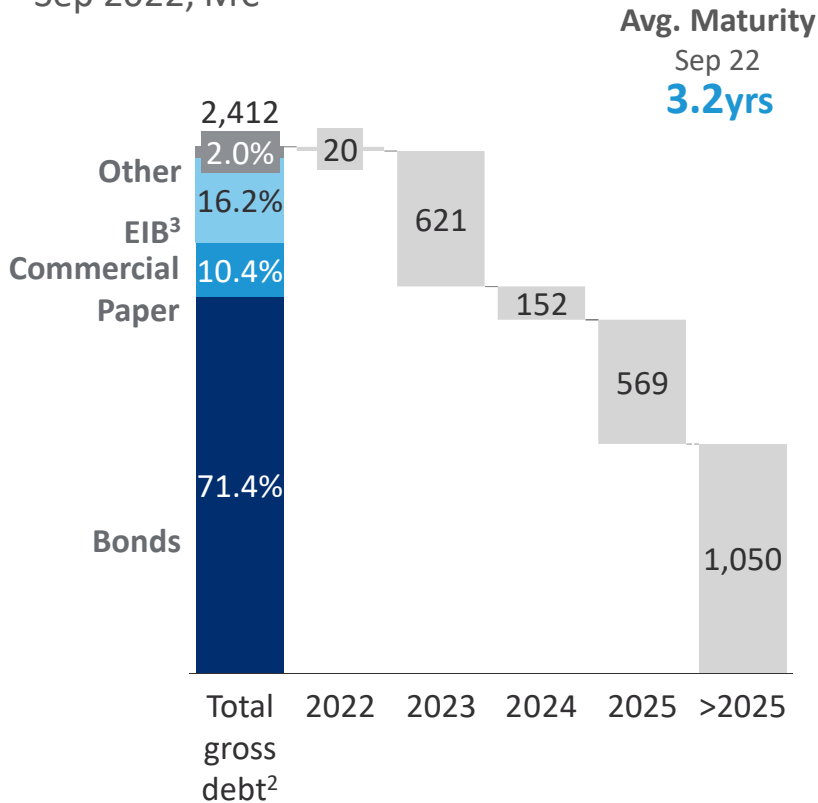
**Despite some volatility in 10y Portuguese Government Bonds, REN has been able to maintain a stable net income**

1. Excluding extraordinary levy  
Source: REN

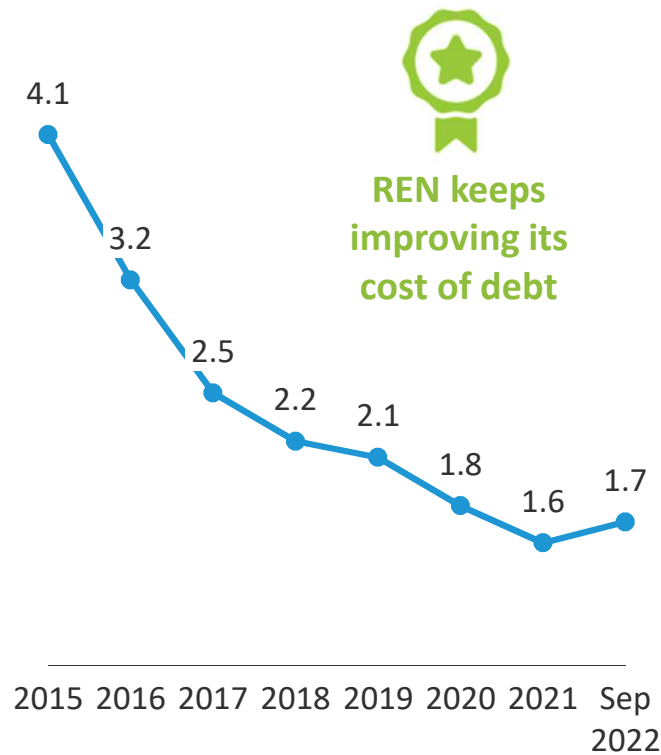
# Balanced credit profile with commitment to investment grade credit metrics and low cost of debt

Gross debt maturity profile and funding sources<sup>1</sup>

Sep 2022, M€



Average Cost of debt evolution (%)



Rating agencies credit ratings

STANDARD & POOR'S

**BBB**

Stable outlook

FitchRatings

**BBB**

Stable outlook

MOODY'S

**Baa2**

Stable outlook

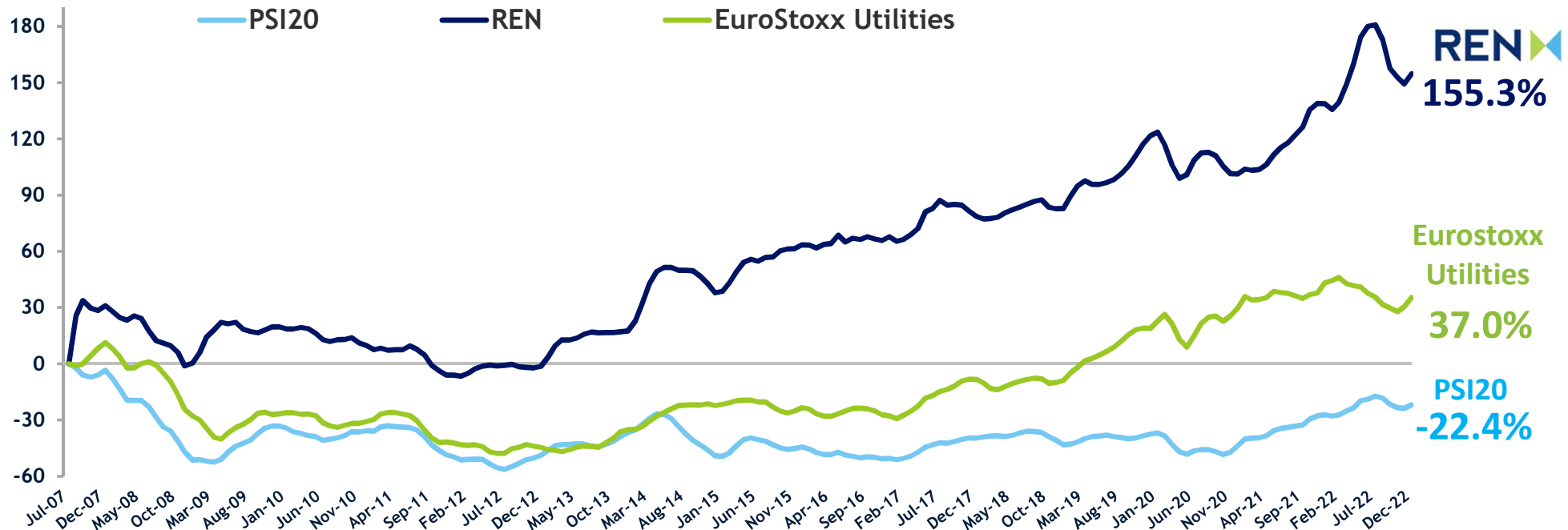
REN debt management priorities are cost of debt optimization and net income protection achieved through a flexible funding structure and adequate liquidity position (>24 months)

1. Fixed/variable rates: 70%/30%; 2. Adjusted by interest accruals and hedging on yen denominated debt; 3. European Investment Bank

# Delivering compelling returns to shareholders, outperforming industry and index

## Cumulative Total Shareholder Return<sup>1</sup> since REN's IPO

Indexed from 100



Dec 2008   Dec 2009   Dec 2010   Dec 2011   Dec 2012   Dec 2013   Dec 2014   Dec 2015   Dec 2016   Dec 2017   Dec 2018   Dec 2019   Dec 2020   Dec 2021   Dec 2022<sup>2</sup>

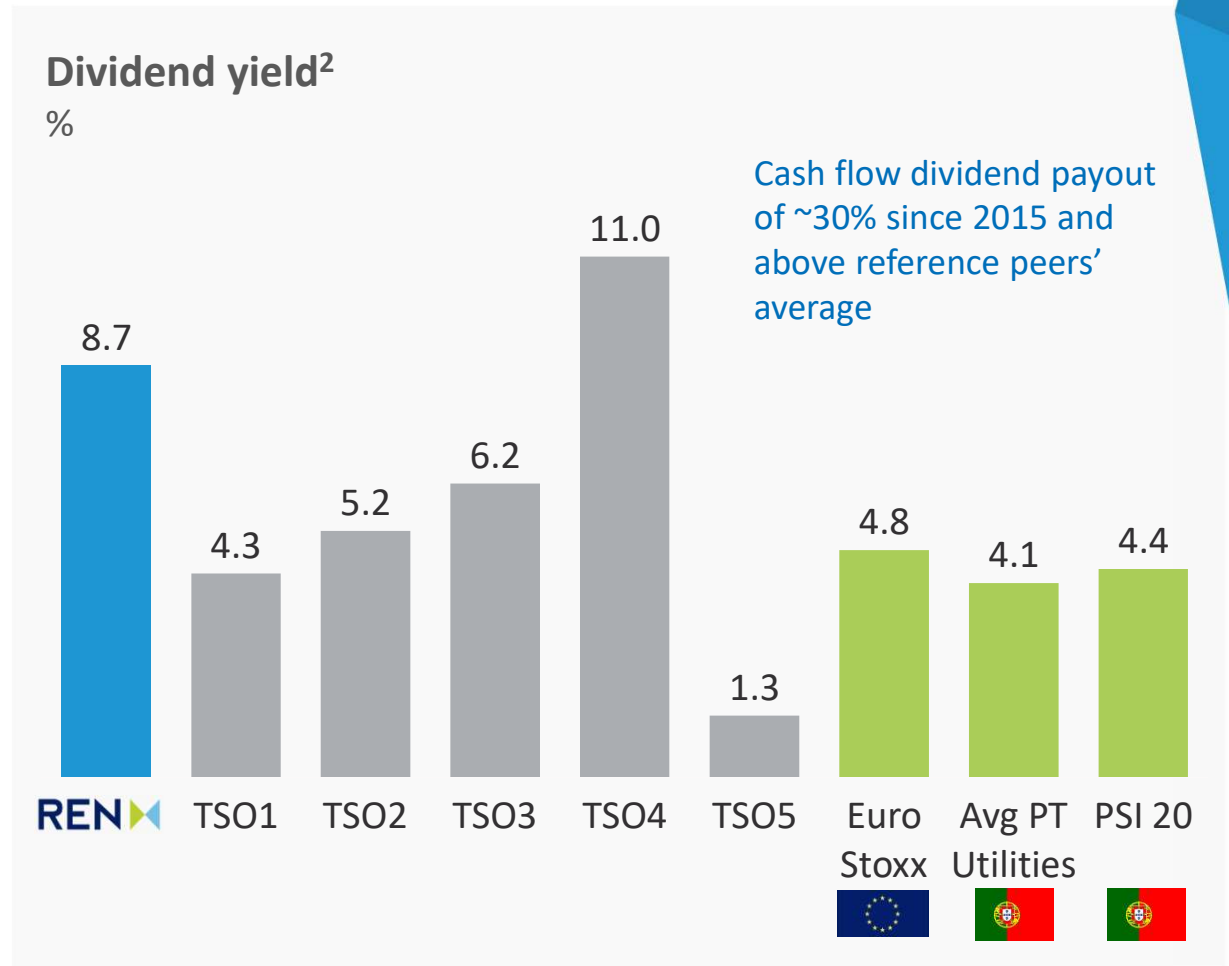
0.163 0.165 0.167 0.168 0.169 0.170 0.171 0.171 0.171 0.171 0.171 0.171 0.171 0.171 0.171 0.218

REN dividends paid (€/per share)

Source: REN, Bloomberg

1. Total Shareholder Return = (Stock price end of period - Stock price beginning of period + Dividends) / Stock price beginning of period; 2. Includes the payment of a dividend of €0.154 related to the 2021 financial year, plus an interim dividend of €0.064, as an advance on profits related to the 2022 financial year.

# REN has maintained an attractive and stable dividend policy



**Dividend floor set at €0.154 for the next BP cycle with the implementation of a bi-annual dividend distribution policy in 2022**

1. Includes the payment of a dividend of €0.154 related to the 2021 financial year, plus an interim dividend of €0.064, as an advance on profits related to the 2022 financial year. 2. Based on 30<sup>th</sup> December 2022 data.



# Key messages



## REN Overview

Exclusive TSO,  
reliable and  
experienced  
manager of critical  
systems



## Operational excellence

Highly efficient and  
reliable player,  
committed to  
innovation and  
technology



## Stable business context

Stable regulatory  
context  
with long term  
contracts



## Solid results

Strong financial  
discipline leading to  
attractive  
shareholder returns

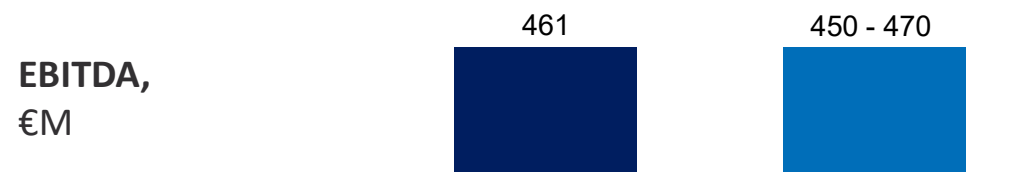


## New strategic cycle

**REN at the core of  
energy transition  
reinforcing its ESG  
standards and  
delivering growth,  
superior  
operational  
performance and  
solid financials**

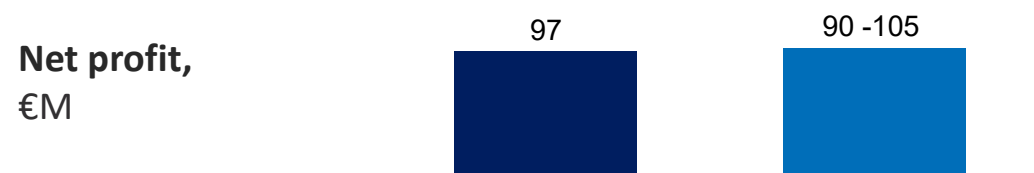
# In 2021, REN has successfully met its 2021-24 Business Plan targets

## 2021 versus BP 2021-24

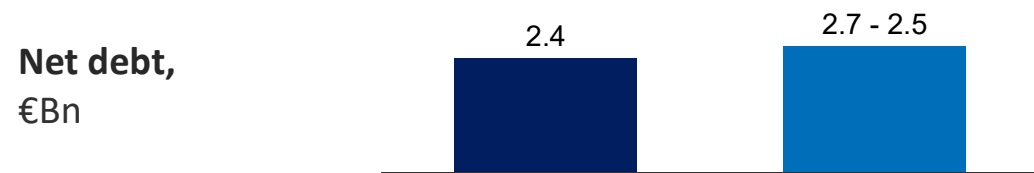


## Key highlights

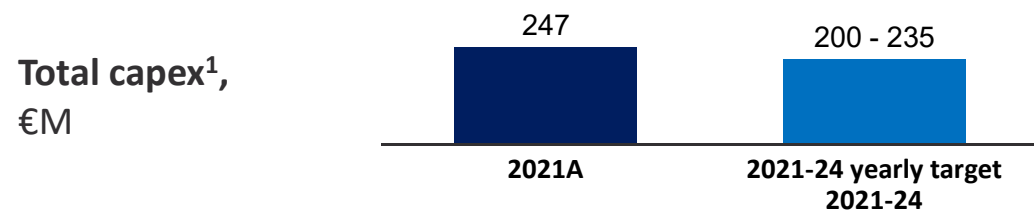
Domestic businesses **regulatory remuneration** remained under pressure of low 10Y PGB yields



Net Income benefited from the **positive trend of financial costs**, in a context of decreasing operational results



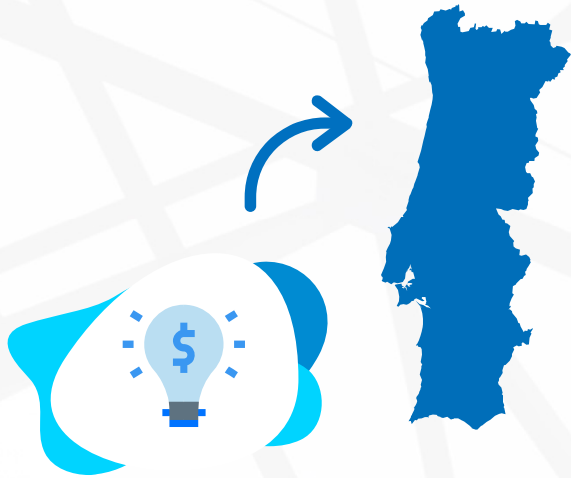
**Strong improvement of Net Debt** due to the evolution of **Tariff Deviations** in 2021. This effect could be potentially **reversed during 2022**



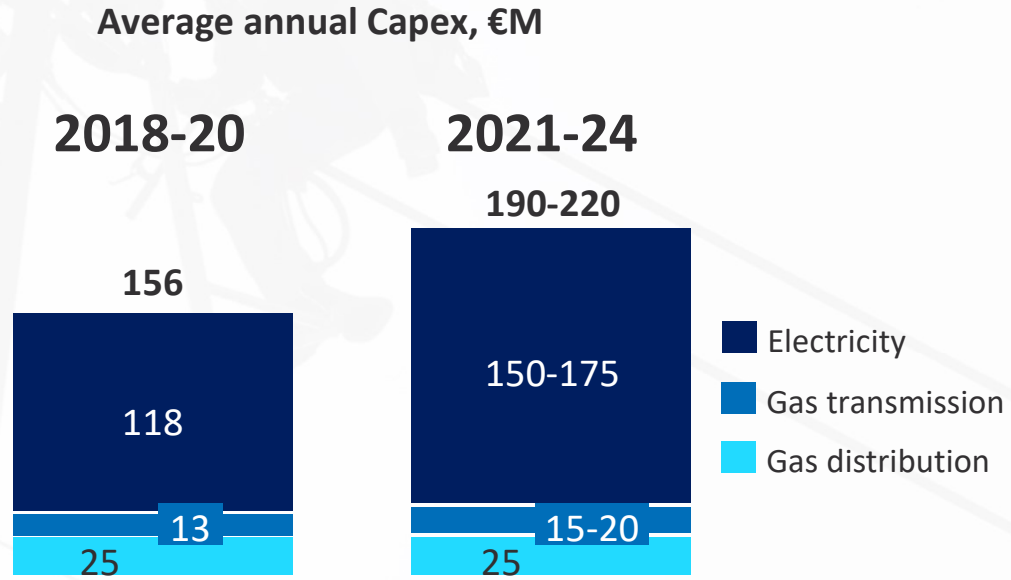
**Capex target overachievement** mostly driven by investments in the domestic electricity network

1. Capex at total costs (including capitalized own works); Includes Transemel's organic capex  
A: Actuals; BP: Business Plan

# REN will continue to push for investments in Portugal and Chile



**Up to 40%**  
Increase in  
domestic avg.  
annual capex vs.  
last strategic cycle



**+ €900M**  
to be invested in 2021-24



**+2x**  
Growth in  
international avg.  
annual capex vs. last  
strategic cycle



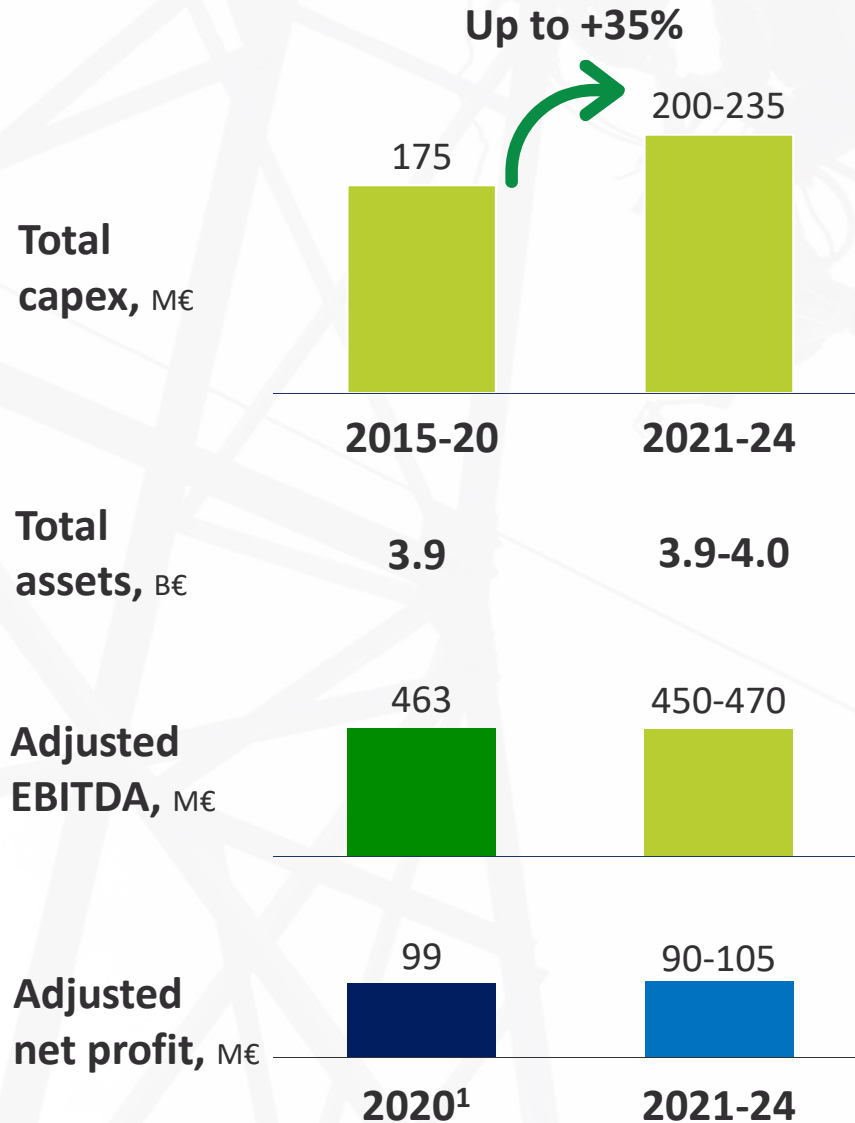
# REN has a strong equity story, supported by investment growth and solid financials



**Capex growth and RAB stability**



**Solid P&L metrics**



**Strong capex level aligned with strategy, leading to a stable RAB**

**REN able to preserve solid performance in EBITDA and net profit**

*Steady regulatory framework with actions taken to mitigate effect of current macroeconomic context*

1. EBITDA and net profit adjusted for non-recurring impacts from incentives and taxation

# Robust debt management and attractive returns



**Strong credit ratings**

Optimize cost of debt

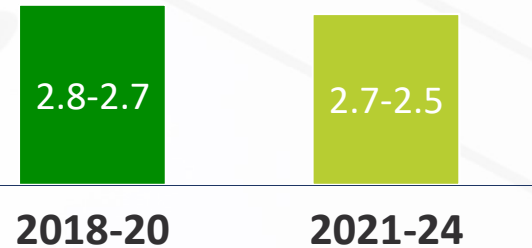
Protect net profit

Committed to investment grade

FFO/ Net debt, % **11-13%**

**12-14%**  
beyond 2022  
(~11% in 2021)

Net debt, B€



**Attractive and sustainable returns**



Dividend floor at 0.154€/share

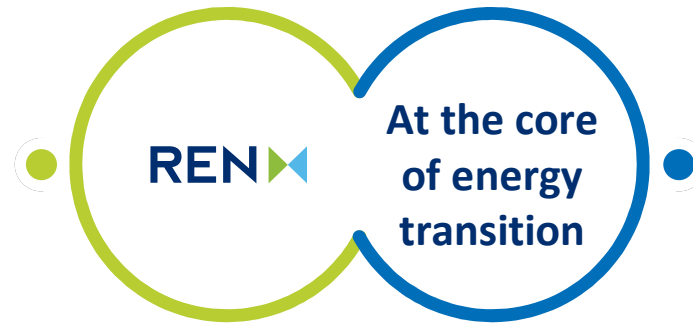


Implementation of a **bi-annual dividend distribution policy** in 2022 (started at the end of year)



Aim for a **payout below 100%**, while considering that **potential uplift** to DPS may occur if there are material **net income upsides**

# REN will continue to enhance its performance **focusing on its strategic pillars**



## Investment growth story, delivering superior service quality


- ✓ Strong growth driven by electrification
- ✓ Decarbonization of gas grids through H<sub>2</sub>
- ✓ Diversified and growing portfolio in Chile
- ✓ Resilience and innovation deployment


## ESG highest standard

- ✓ Strong and recognized track record
- ✓ Clear and ambitious new targets

## Solid financials and sustainable shareholder returns

- ✓ Steady regulatory framework
- ✓ Solid financial metrics and strong credit ratings
- ✓ Attractive and sustainable returns



 **Appendix – 9M22 Business  
Performance Highlights**

## 9M22 Key Messages



**EBITDA improved 5.1% YoY to €360.9M**, mainly driven by **Domestic EBITDA** performance (+€12.5M) reflecting **higher assets and opex remuneration** (+€16.4M), slightly offset by greater core opex (+€4.2M), due to higher electricity costs at the LNG Terminal (+€7.9M).

Solid contribution from international business, with an impact of **+€5.0M in EBITDA**, of which Electrogas represented +€3.5M.



**Net Profit increased to €81.4M** (an improvement of 19.1% versus 9M21), mostly attributed to an **increase in EBIT** (+€11.5M) and **better Financial Results** (+€5.3M), partly offset by higher taxes (+€2.8M) and heavier levy (+€1.0M), due to a higher RAB.



**Capex** reduction of €15.7M to €126.0M versus €141.7M in 9M21. **Transfers to RAB** increased €2.8M to €83.2M vs 9M21, matching the rise in gas distribution business (+€2.8M), whilst the positive change in electricity (+€2.7M) was entirely offset by the gas transmission business.



**Renewable energy sources (RES)** reached **44.4%** of total supply (approx.-16.6pp than in 9M21), attached to the renewable energy scarcity, as a result of current environment conditions. Electricity **consumption increased** 2.9% whilst **natural gas fell** by 1.2%.



**Service quality** remains our prime concern, showcased by the progress in **electricity transmission losses**, the exceptional **combined availability rate for both electricity and gas** and better **response time in emergency situations** in Natural Gas Distribution.



# 9M22 Results

		9M22	9M21	Δ 9M22 / 9M21	
<b>Results</b>	<b>EBITDA<sup>1</sup></b>	360.9	343.4	17.5	5.1%
	<b>Net financial income<sup>1</sup></b>	-25.8	-31.1	5.3	-17.1%
	<b>Net income</b>	81.4	68.4	13.1	19.1%
	<b>Recurrent net income</b>	107.0	93.0	13.9	15.0%
<b>Investment</b>	<b>Capex<sup>2</sup></b>	126.0	141.7	-15.7	-11.1%
	<b>Transfers to RAB<sup>3</sup></b>	83.2	80.5	2.8	3.5%
	<b>Average RAB<sup>4</sup></b>	3,603.3	3,518.5	84.8	2.4%
<b>Debt</b>	<b>Net debt</b>	1,941.5	2,378.2	-436.7	-18.4%
	<b>Average cost of debt</b>	1.7%	1.6%	0.1	

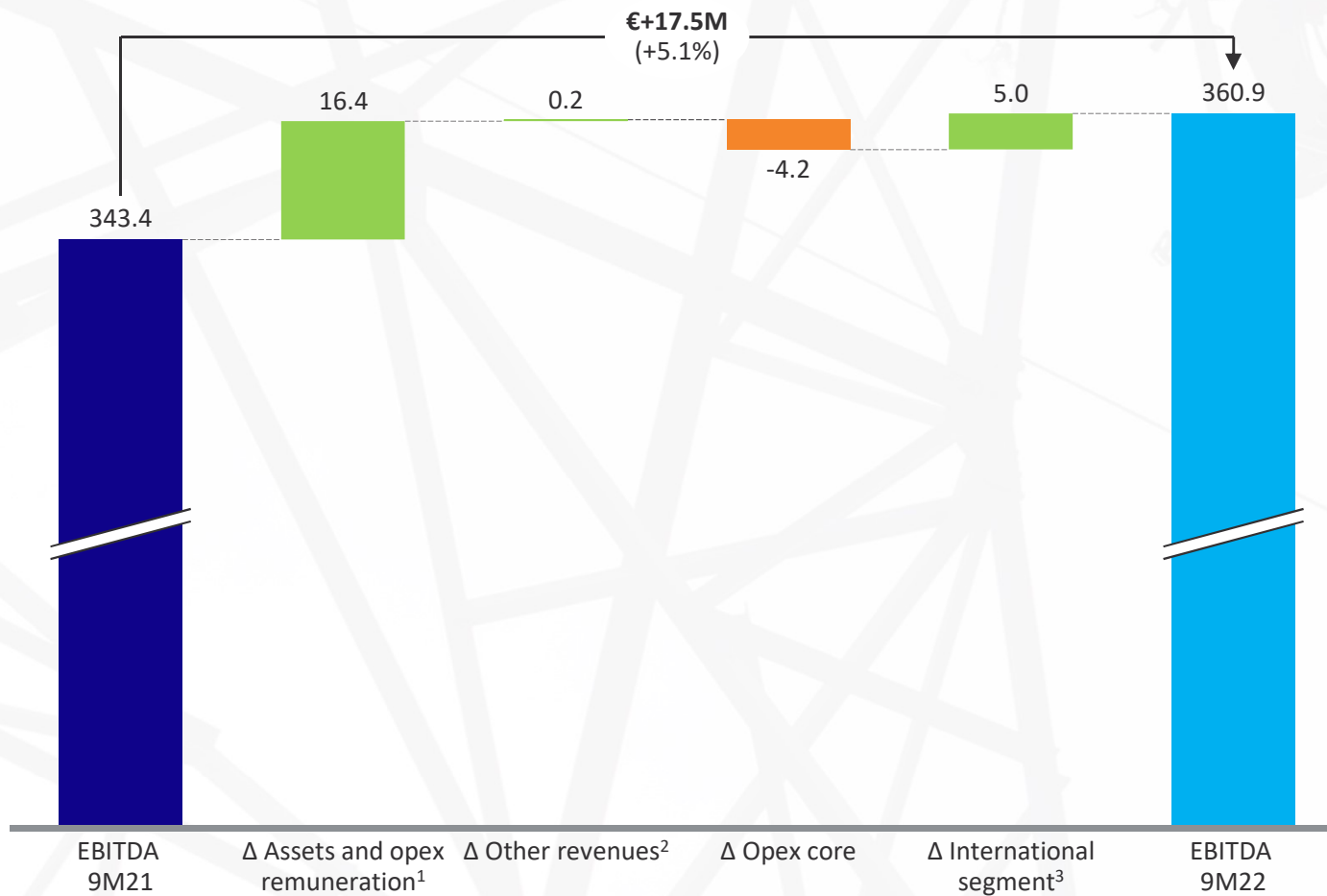
1. Includes the reclassification of costs with Financial Transmission Rights from Net Financial Income to EBITDA; 2. Capex includes direct acquisitions; 3. Transfers to RAB (at historic costs) includes direct acquisitions RAB related; 4. Domestic RAB

Acronyms: RAB - Regulated Asset Base

Note: Values in millions of euros unless otherwise stated

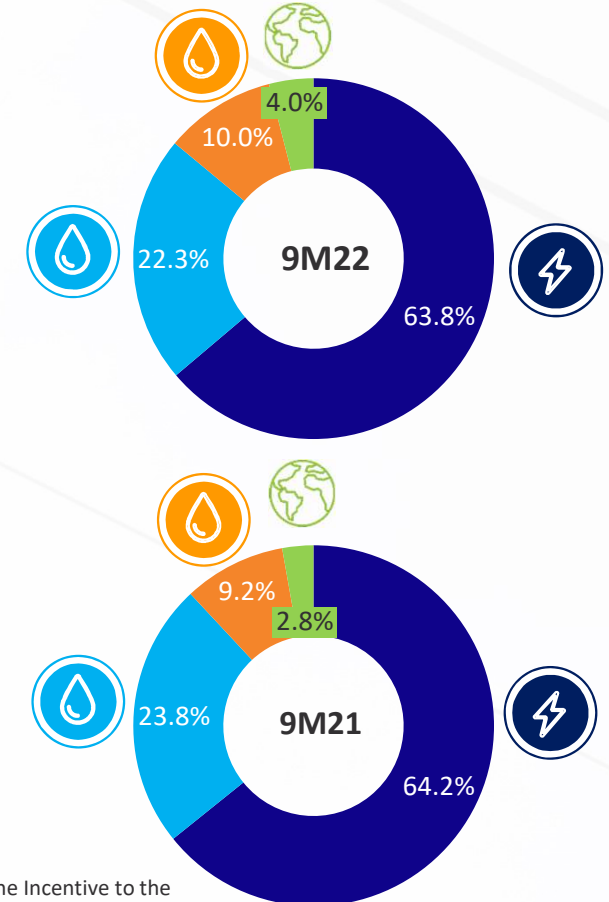
# Increase in EBITDA driven by domestic business assets remuneration and international business performance

EBITDA evolution breakdown €M



EBITDA contribution by business segment<sup>4</sup> %

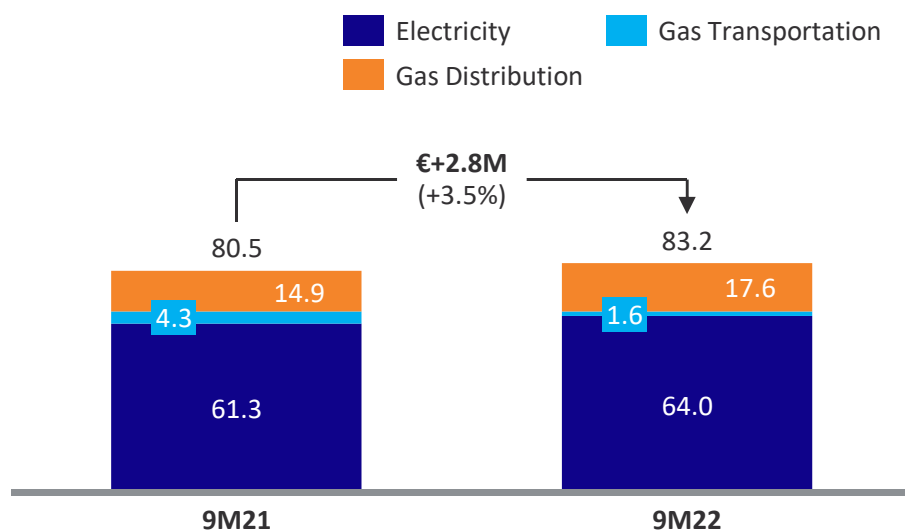
- Electricity
- Gas Distribution<sup>5</sup>
- Gas Transmission
- International



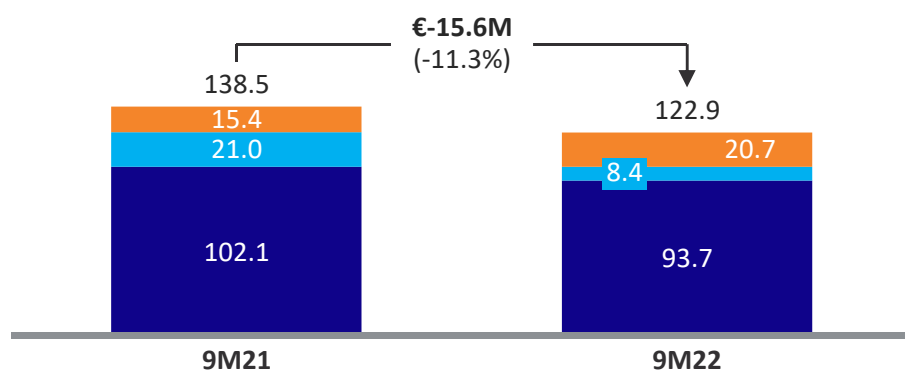
1 Includes electricity regulatory incentives (in 9M21 €20.2M from the Incentive for the Rationalization of Economic Investments, and in 9M22 €5.6M from the Incentive to the Improvement of the TSO Technical Performance) and excludes Opex remuneration related to pass-through costs | 2. Includes REN Trading incentives, telecommunication sales and services rendered, interest on tariff deviation, consultancy revenues and other services provided, OMIP and Nester results | 3. Includes Apolo SpA and Aerio Chile SpA costs | 4 Excludes the segment "Other", which includes REN SGPS, REN Serviços, REN Telecom, REN Trading, REN PRO and REN Finance B.V. | 5 Refers to Portugal

# Transfers to RAB and CAPEX broadly in line with 2022

## Transfers to RAB €M



## Capex €M



## Key highlights



### Electricity

- 150 kV connection between the Fernão Ferro and Trafaria substations (underground cable plus overhead line)
- Remodeling of the 400 kV Palmela-Sines 2 and Palmela-Sines 3 lines, as well as the remodeling of 400 kV Alcochete-Fanhões line
- Replacement of one autotransformer 400/220 kV, 450MVA at Fanhões Substation
- Installation of the 2nd transformer 400/60 kV, 170 MVA at Estremoz Substation
- 400 kV line bays at Lagoaça and Estremoz Substations to connect photovoltaic solar power plants\*



### Gas Distribution

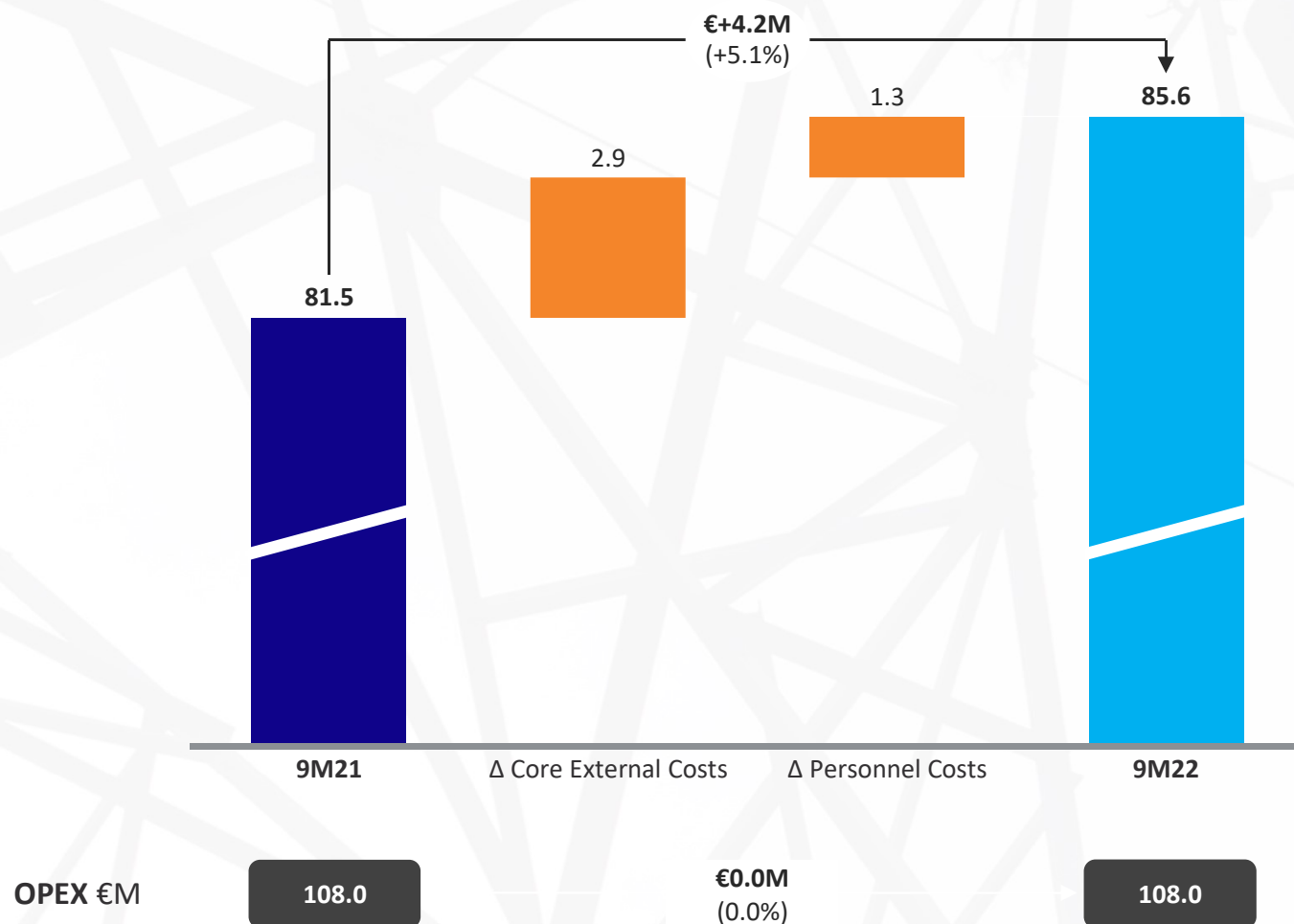
- Investments for network expansion and densification mostly for B2C, celebrating 400k clients in September of 2022
- New prospects for B2B investments closely monitored in order to provide client comfort regarding network costs
- Decarbonizing and digitalization plan on the move
- **New investment plan 23-27 delivered to DGEG and ERSE** (April 2022) under discussion
- Expansion to new industrial zones ongoing

\* The photovoltaics panels are 100% subsidized by the promoters that submitted the request to connect the photovoltaic power plants

# OPEX was unchanged YoY, while core OPEX grew 5.1%



## Core OPEX<sup>1</sup> evolution €M



## Key highlights

### Core external costs

- Electricity costs in LNG terminal (+€7.9M)
- Forest clearing costs (-€4.0M)

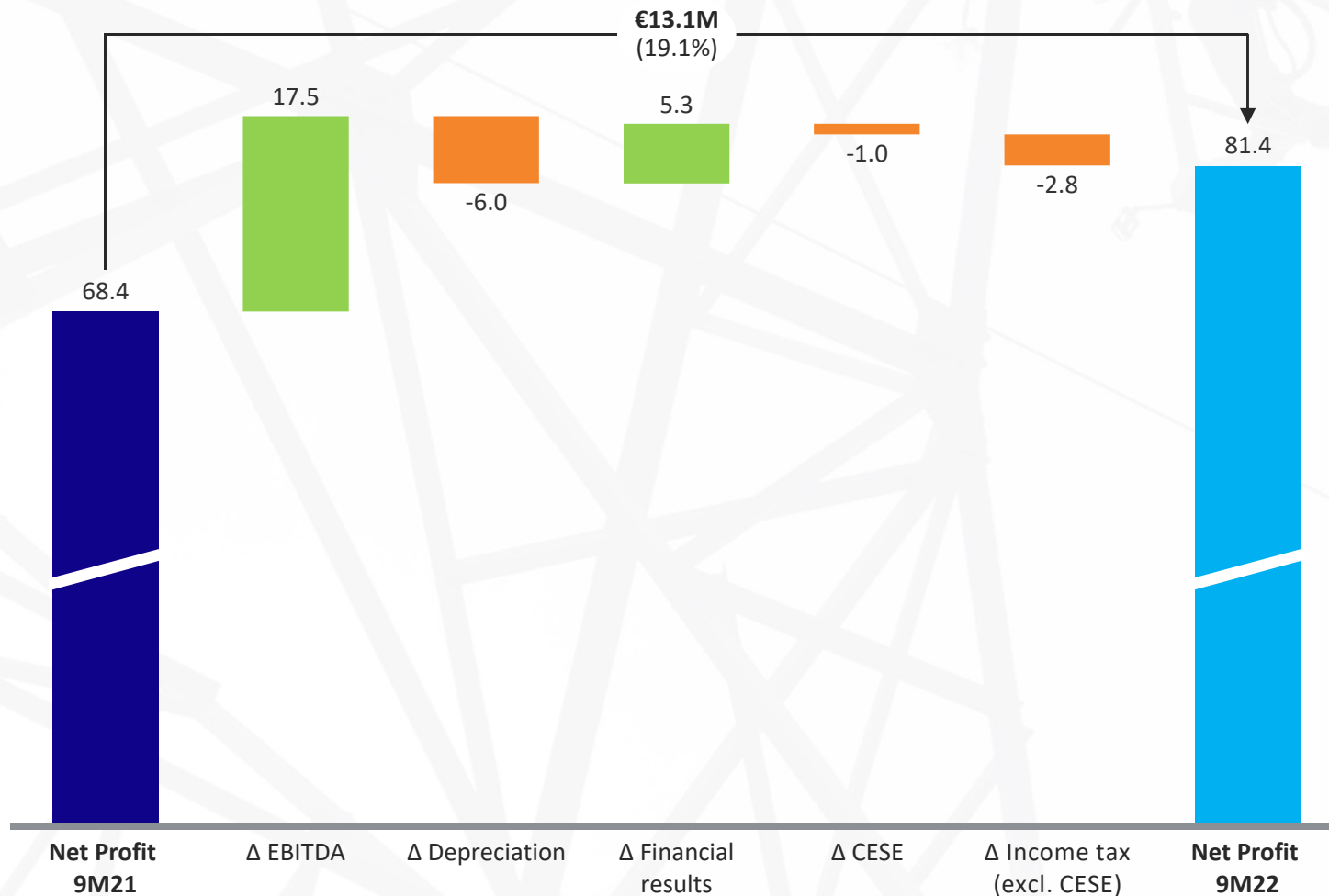
### Non-core costs

- Pass-through costs (costs accepted in the tariff) decreased €4.2M of which -€2.3M in costs with cross-border and system services costs, and -€2.9M in costs with ERSE

<sup>1</sup> Calculated as OPEX minus pass-through costs (e.g., ITC mechanism, NG transportation costs, ERSE costs and subsoil occupation levies)

# Net Profit increased as a result of higher EBITDA and financial results, partially offset by higher depreciations, taxes and CESE

Net profit evolution breakdown €M



## Key highlights

- The **increase in EBITDA** reflecting the positive contribution of both the domestic (+€12.5M) and international businesses (€5.0M)
- The **Positive effect** of €5.3M from **Financial Results** as a consequence of better financial conditions, lower net debt and higher dividends from associates
- **Higher charge by CESE** (Δ€1.0M), reflecting the evolution of the asset base

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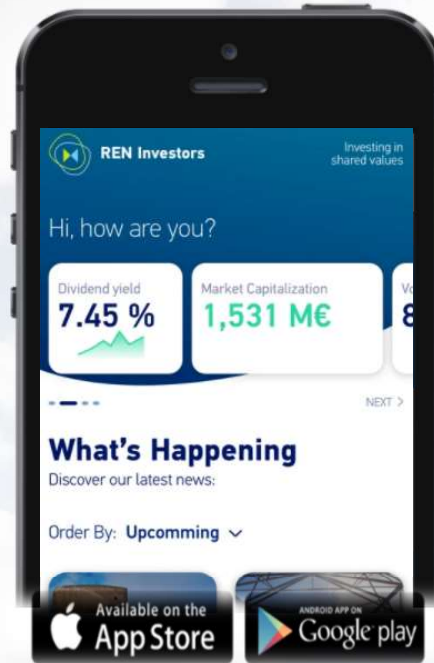
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